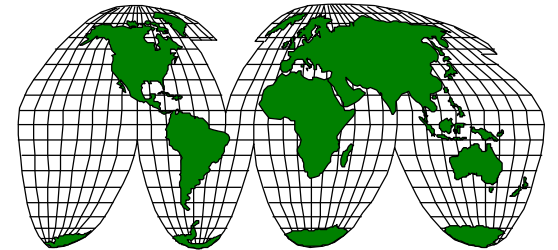


A Presentation to the
Northwest Construction Consumer Council
Seattle, WA
April 24, 2002

Enabling Sustainability in the A/E/C Industry: A National Perspective on What Works & Why

Dr. Jorge Vanegas
The Fred and Teresa Estrada Professor
College of Engineering

Georgia Institute of Technology
Atlanta, Georgia 30332-0595
USA



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Enabling Sustainability in the A/E/C Industry:

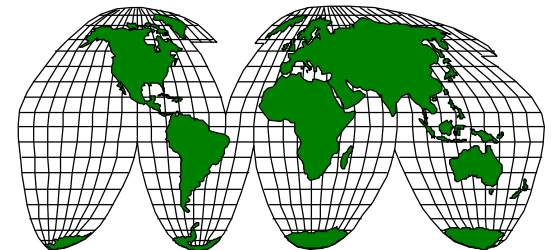
A **Global** Perspective on What Works & Why


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The **Future** arrives every second as today's reality, and it does not have "Pause" nor "Reset" buttons....

... and, whether we like it, accept it, or even care about it, **Sustainability** is an integral part of the Future, if not it's only hope....




So, from an A/E/C Industry point of view, the question is:

... are we going to contribute to make the Future we want happen...?


... are we going to just wait and see what type of Future happens...?

... or are we going to ask, when the Future arrives, what happened...?



**The fundamental question when
anyone begins to talk about
Sustainability in the A/E/C Industry
is:**

***“What do you mean by
sustainability...?”***



There is no single, easy answer to this question...

- In answering this question, some people will try to make you feel:
 - **Scared...** (the possible outcomes)
 - **Bad...** (the statistics and blame)
 - **Guilty...** (the greater good)
 - **Confused...** (the intellectual base)
 - **Relieved...** (the technological fix)
- But this is not the point...



Sustainability has brought together a
diverse set of constituencies...

Industries
Communities
Global and Local
Alliances
Researchers
Non-governmental
Organizations (NGOs)
Professional and
Industry Associations

Engineers
Businesses
Federal, State, and
Local Governments
Universities
Individuals
Health
Professionals
Social Scientists
Educators
Physical Scientists
Financial Institutions
Developing Countries

**And many,
many, many
more...**

Developed Countries



Some Selected Examples

- World Bank
- World Business Council for Sustainable Development (WBCSD)
- World Federation of Engineering Organizations (WFEO)
- The Business Roundtable (BRT)
- The U.S Green Building Council (USGBC)
- The U.S. Army Corps of Engineers
- U.S. Federal Government (Departments and Agencies)
- Urban Land Institute (ULI)
- The Construction Industry Institute (CII)
- The National Center for Construction Education and Research (NCCER)
- ... and many others



So, let's see what works and why...

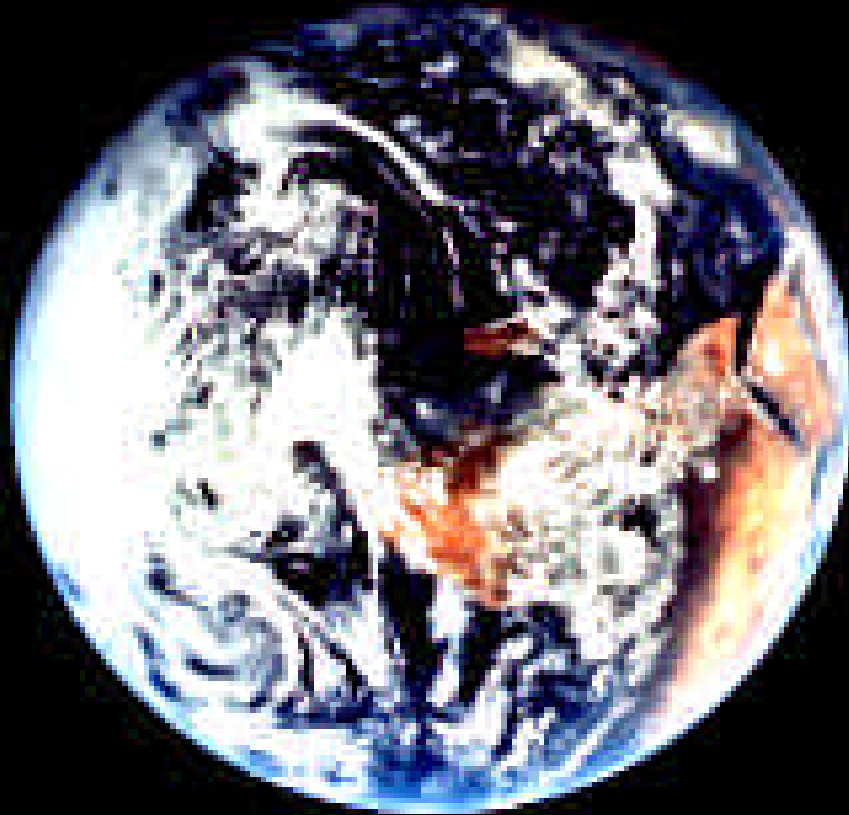


The first thing that works is:

***(1) Do not get hung up on a definition,
or on the definition of sustainability...***

***Instead, focus on what it is that we
want/need to sustain...***

Now, the answer is simple:



But unfortunately, sustainability is not sexy enough... and in reality, quite complex...

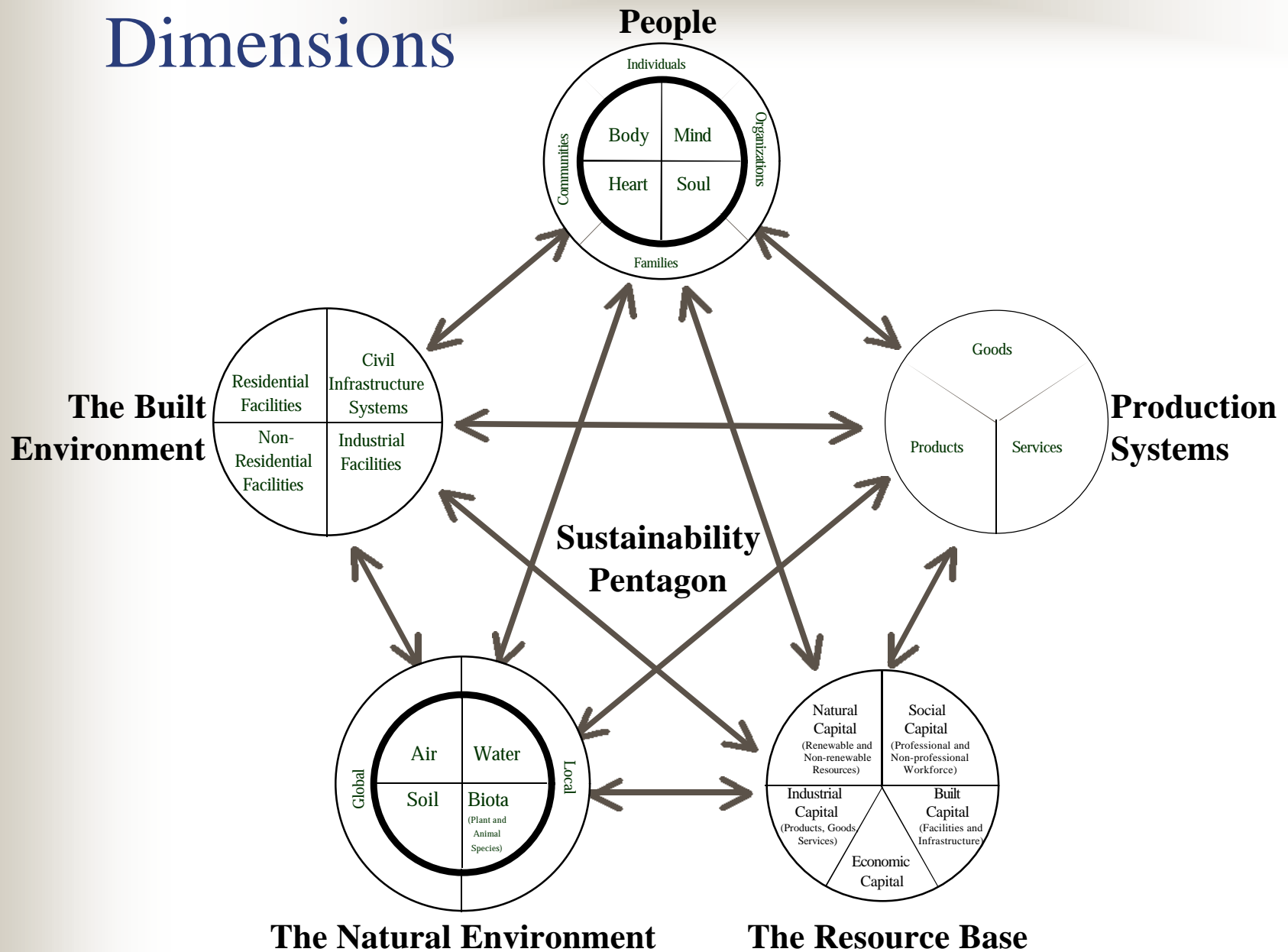


The second thing that works is:

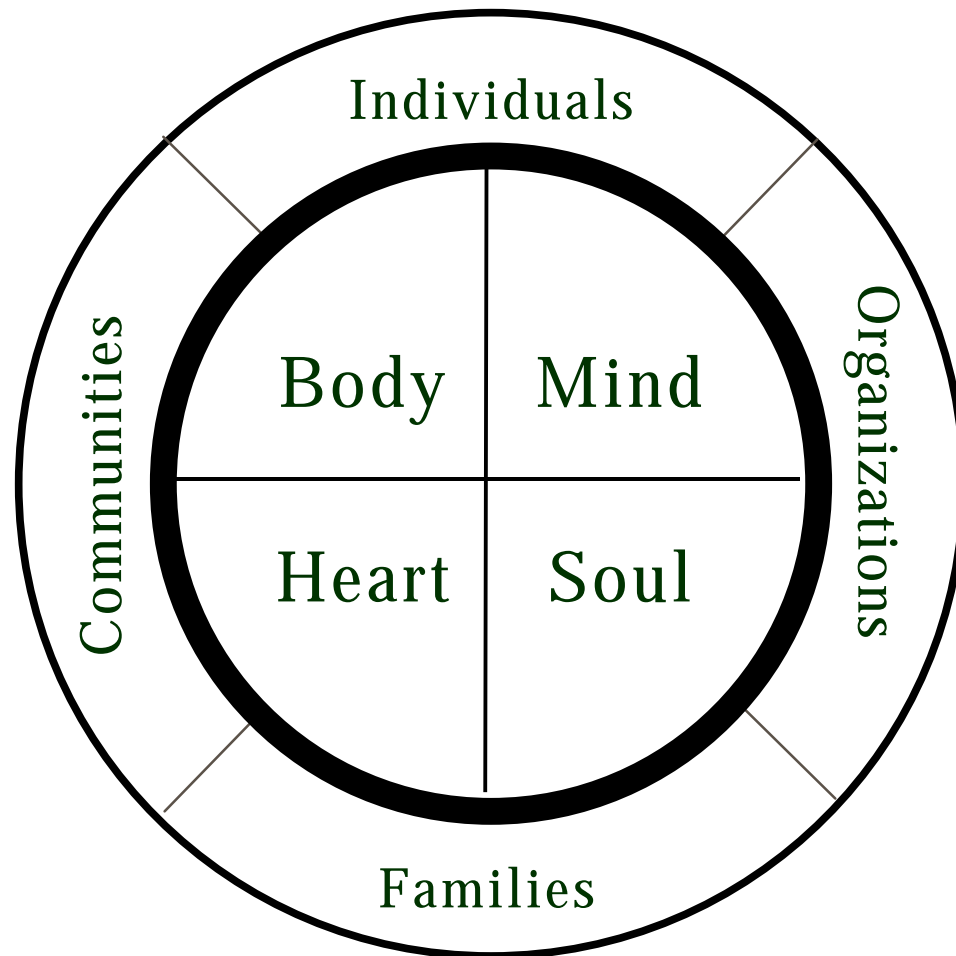
(2) Understand the context of sustainability...

This means, understand the dimensions and the scales of sustainability, and the influences that can affect it...

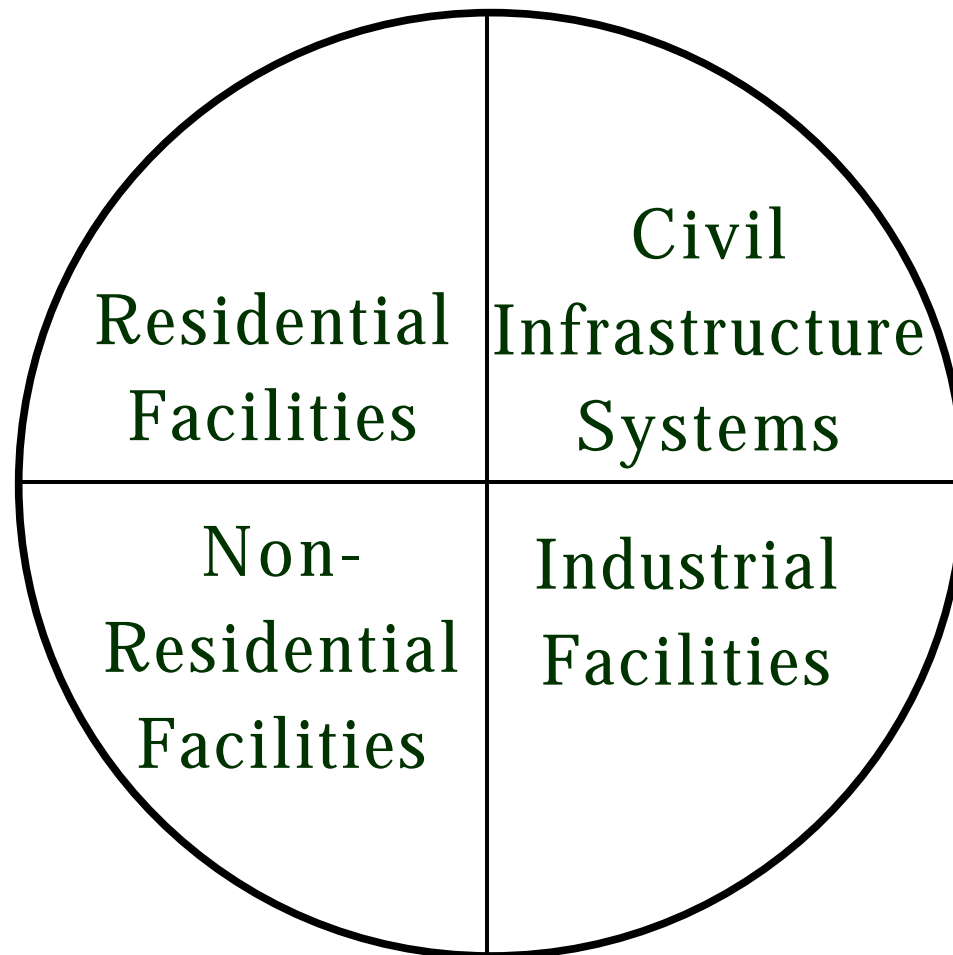
Dimensions



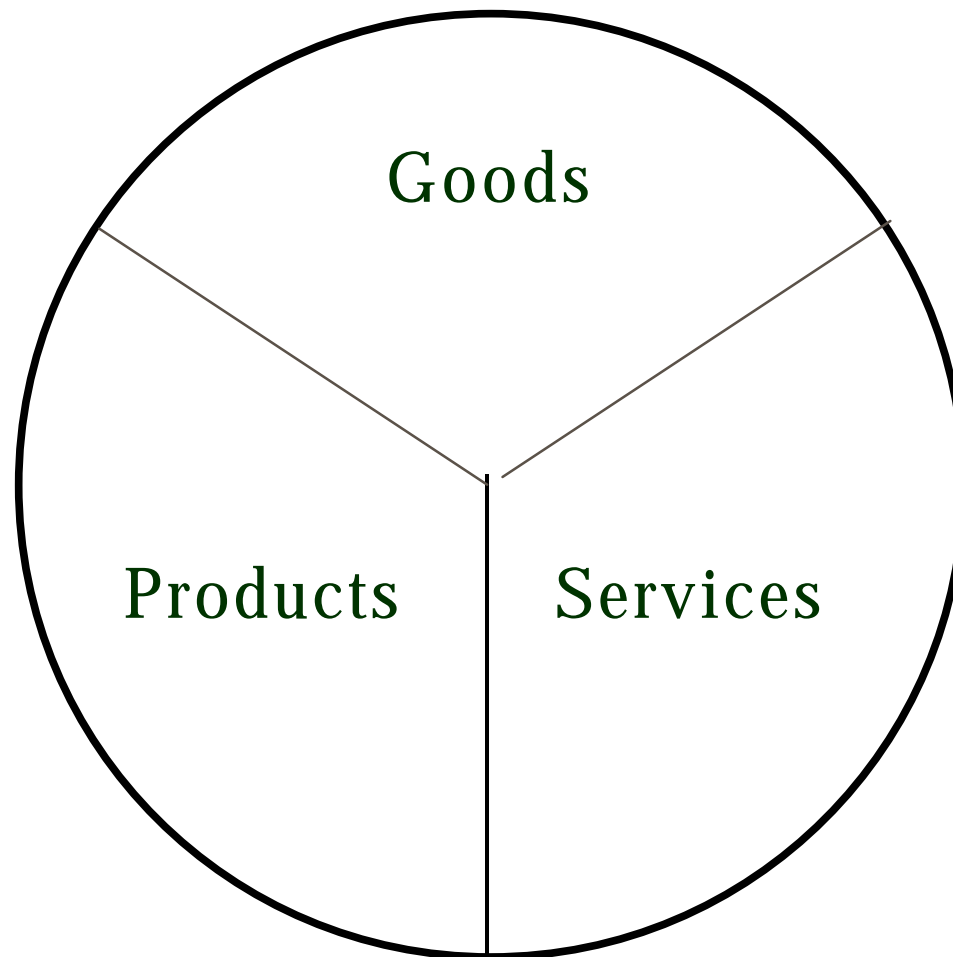
People



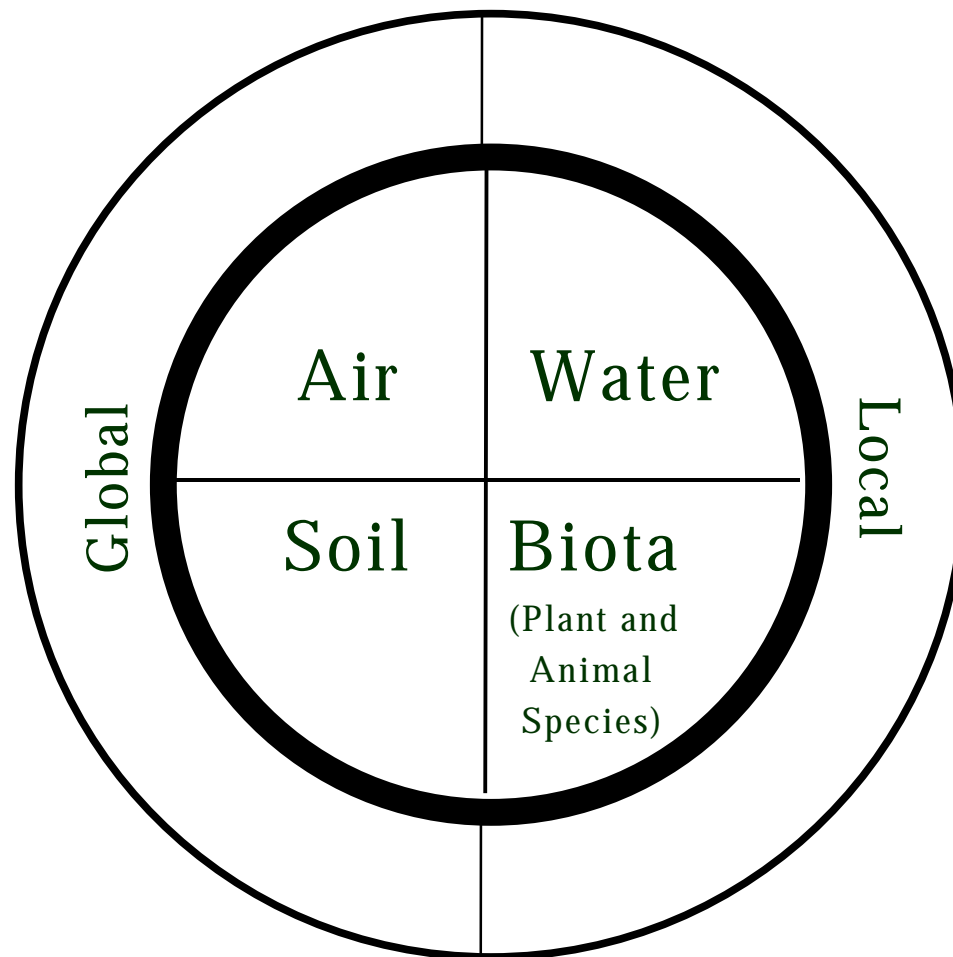
The Built Environment



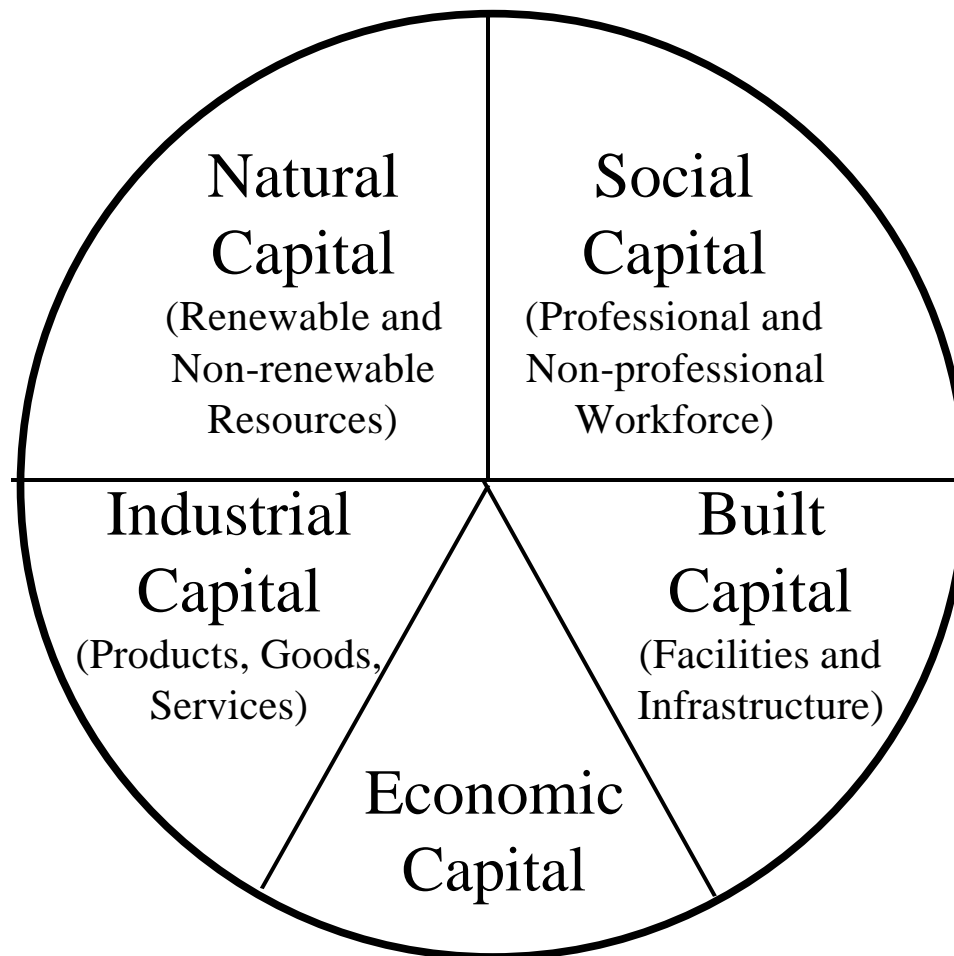
Production Systems



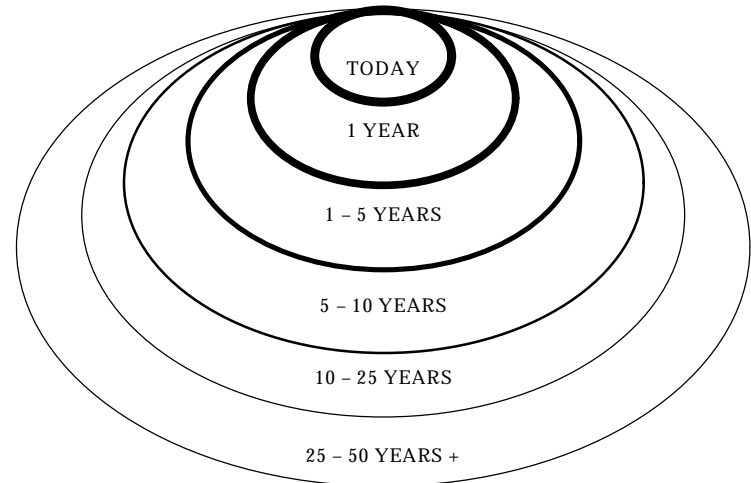
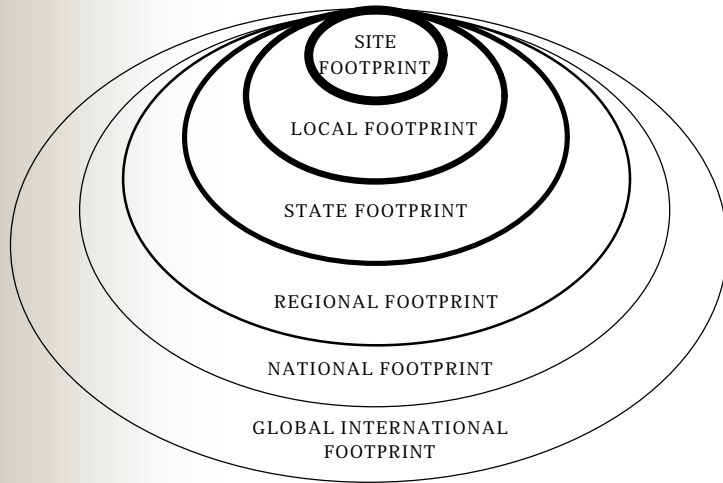
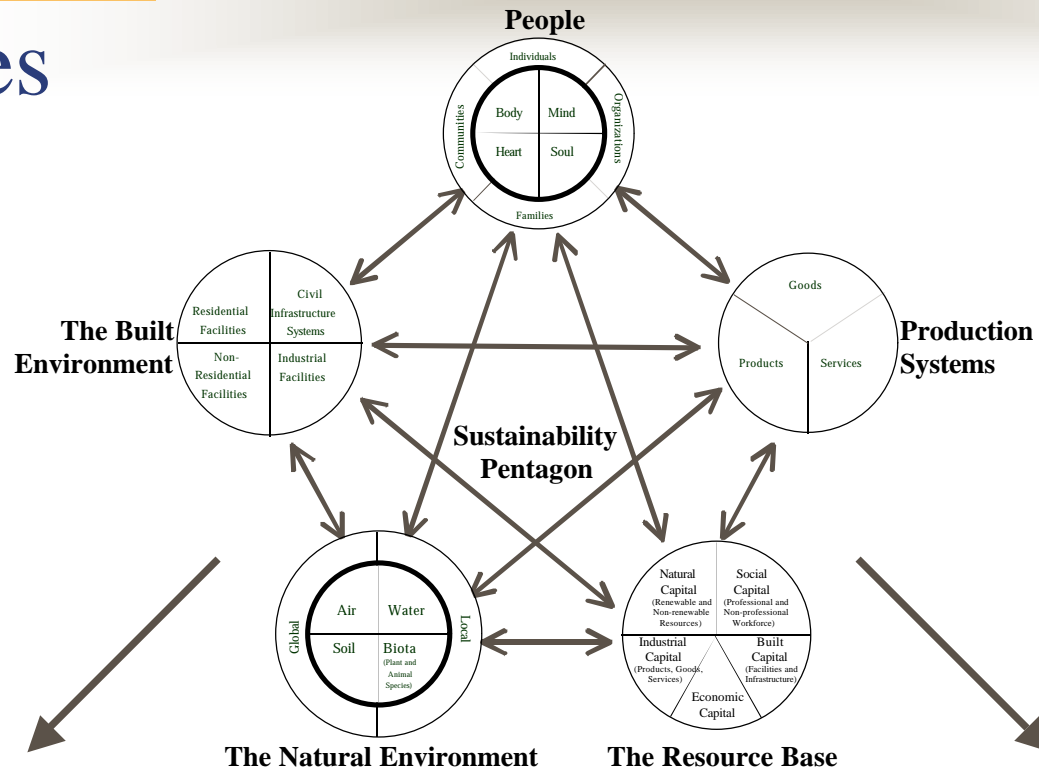
The Natural Environment



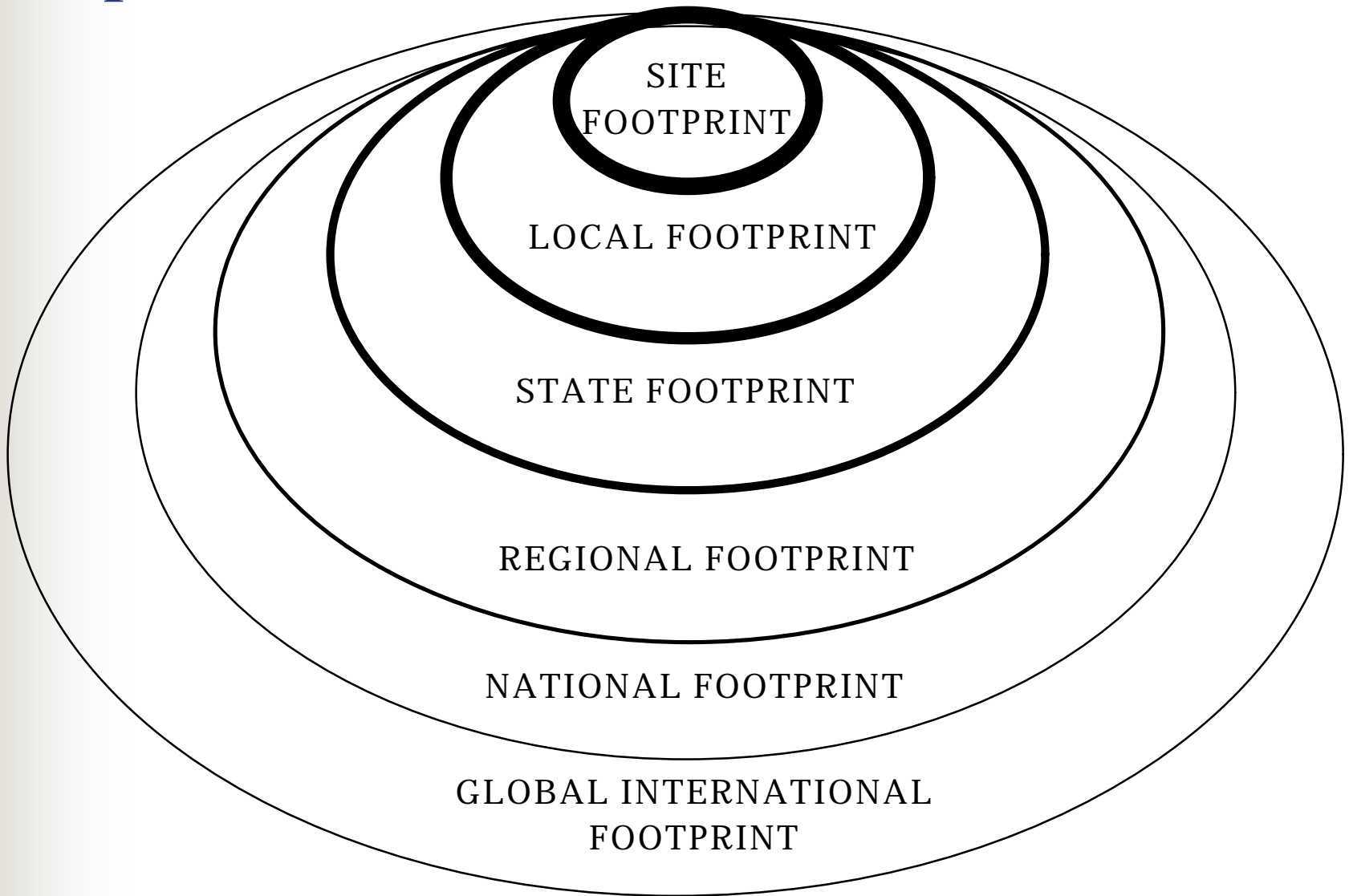
The Resource Base



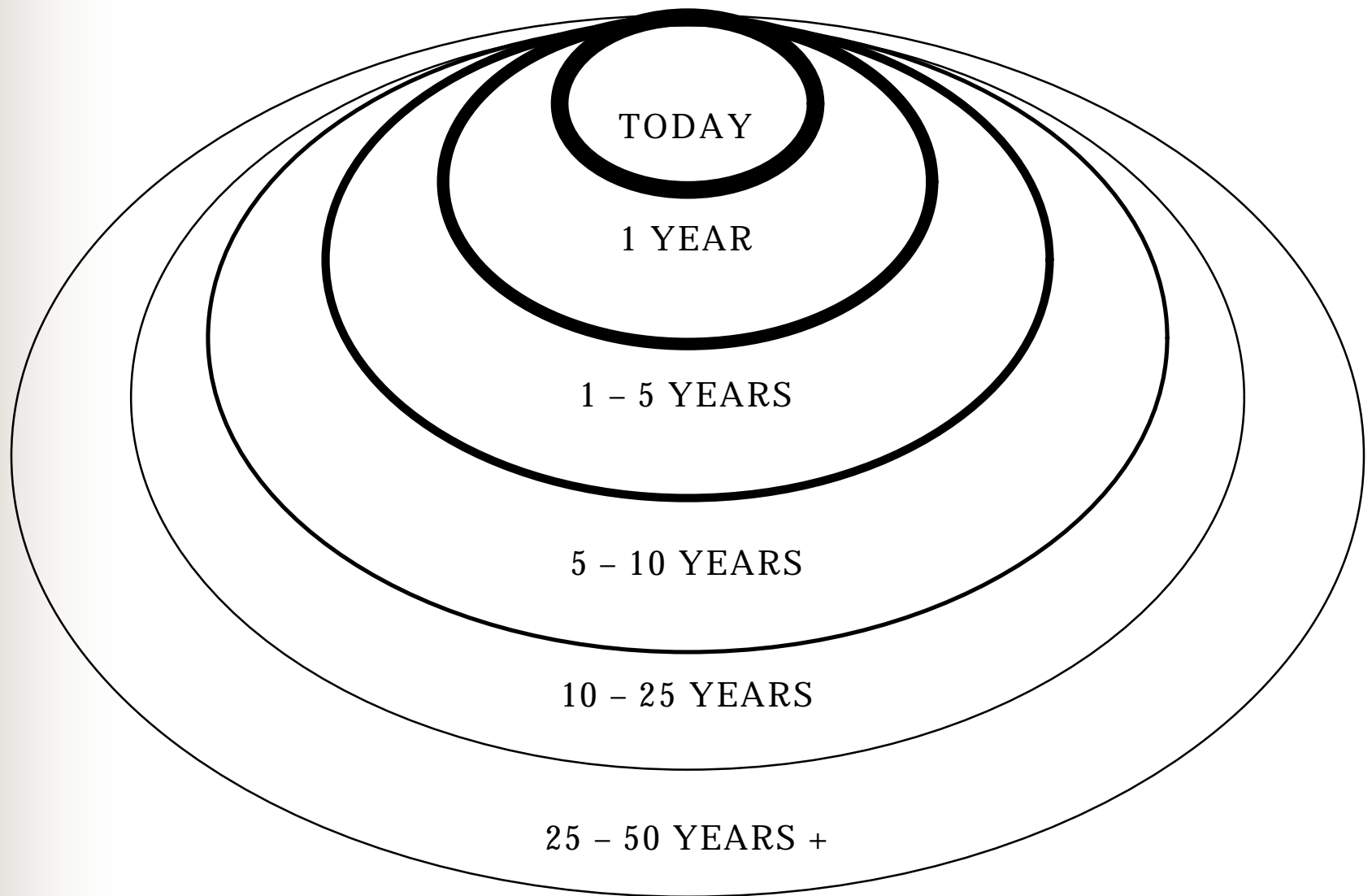
Scales



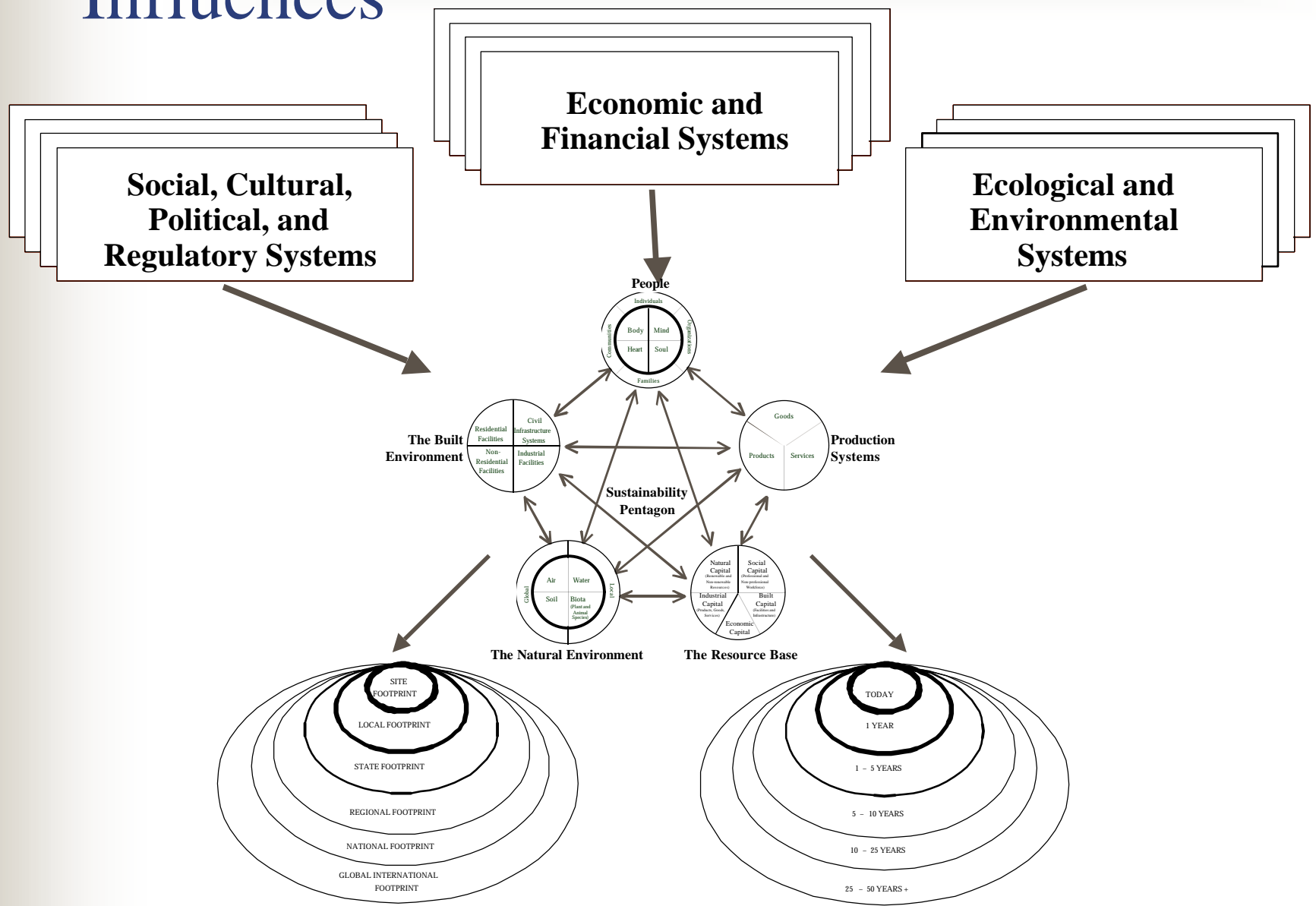
Spatial Scale



Temporal Scale



Influences





The third thing that works is:

(3) Acknowledge that sustainability inevitably will lead to change in the A/E/C industry, in A/E/C enterprises, and in A/E/C projects...

This means, understand the triggers, the drivers, and the implications of change...

Triggers of Change

ATTITUDE TOWARD CHANGE

| | | Proactive | Reactive |
|-------------------------|----------|---|---|
| <u>SOURCE OF CHANGE</u> | Internal | <p style="text-align: center;">FLASH</p> <p>Triggers are changes in:</p> <ul style="list-style-type: none"> • Values • Mission • Perceptions | <p style="text-align: center;">CRASH</p> <p>Triggers are changes of:</p> <ul style="list-style-type: none"> • Functional Requirements • Physical Integrity /Function |
| | External | <p style="text-align: center;">SPLASH</p> <p>Triggers are changes caused by:</p> <ul style="list-style-type: none"> • Market • Benchmarks • Competition | <p style="text-align: center;">CLASH</p> <p>Triggers are changes in:</p> <ul style="list-style-type: none"> • Codes • Regulations • Standards |

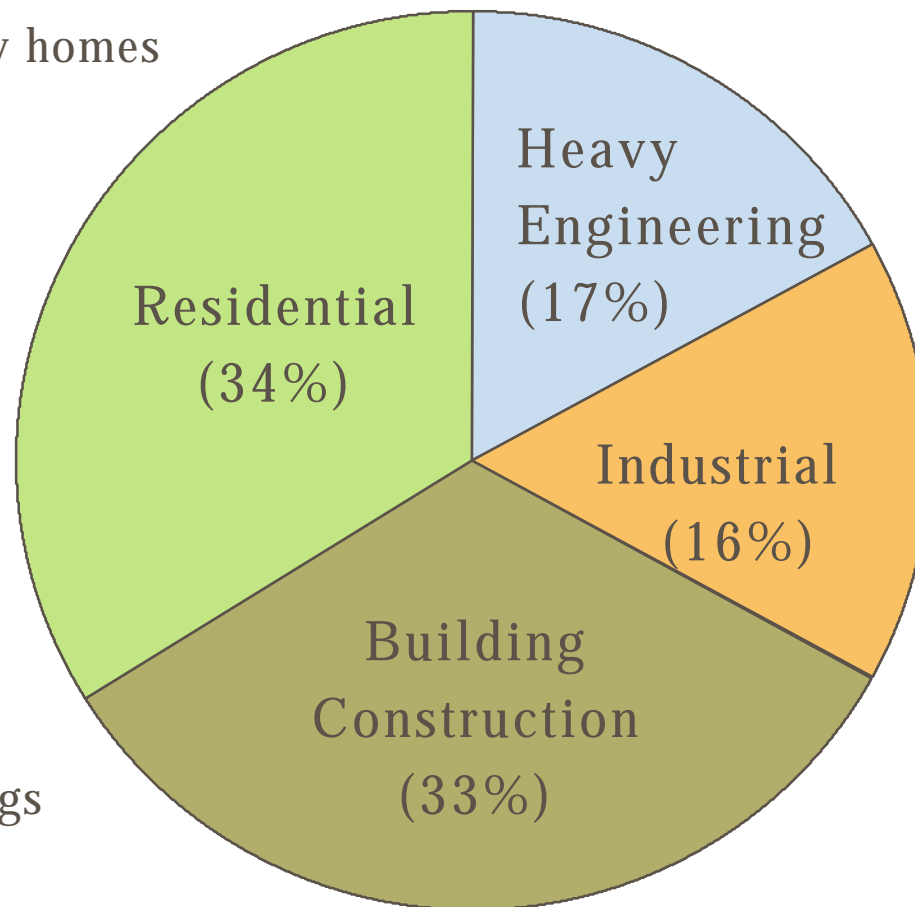
Regardless of the trigger, sustainability will inevitably force change, and how organizations respond will make them end...

either with a Pile of **CASH...** or as a Pile of **ASH...**

Drivers of Change: The Global Market

- Single-family homes
- Townhouses
- Apartments
- Condos

- Schools
- Office Buildings
- Warehouses
- Shopping Centers



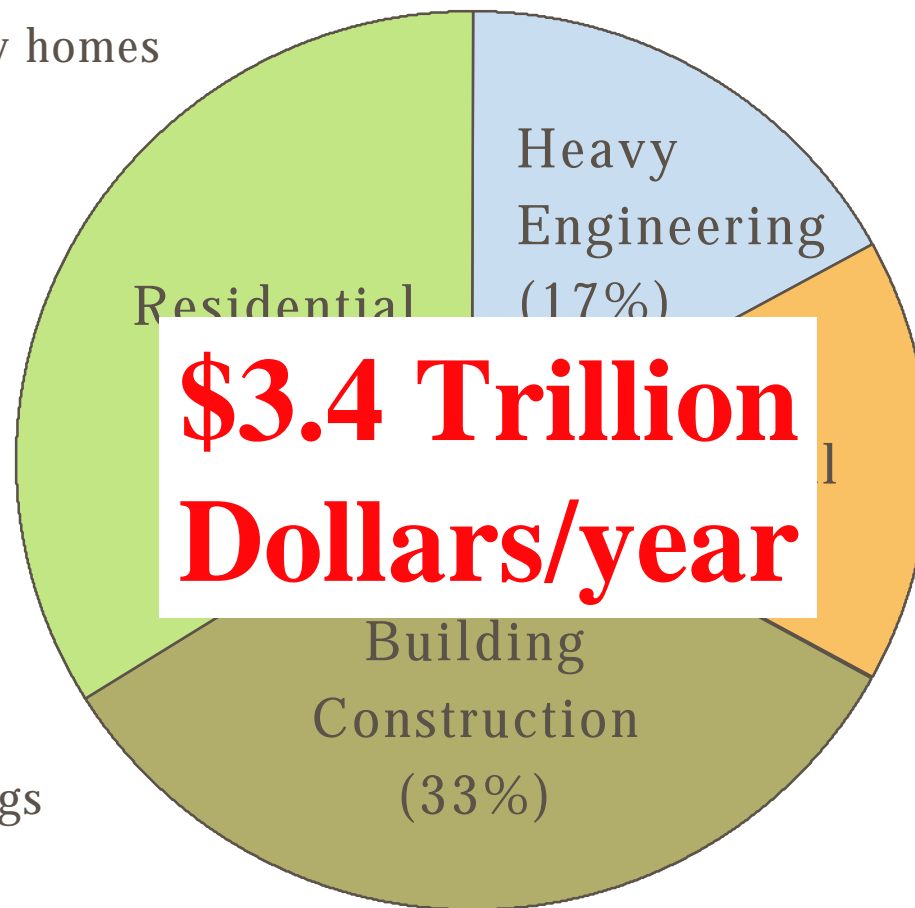
- Dams
- Highways
- Airports
- Pipelines

- Refineries
- Power Plants
- Steel Mills
- Heavy Mfg.

Drivers of Change: The Global Market

- Single-family homes
- Townhouses
- Apartments
- Condos

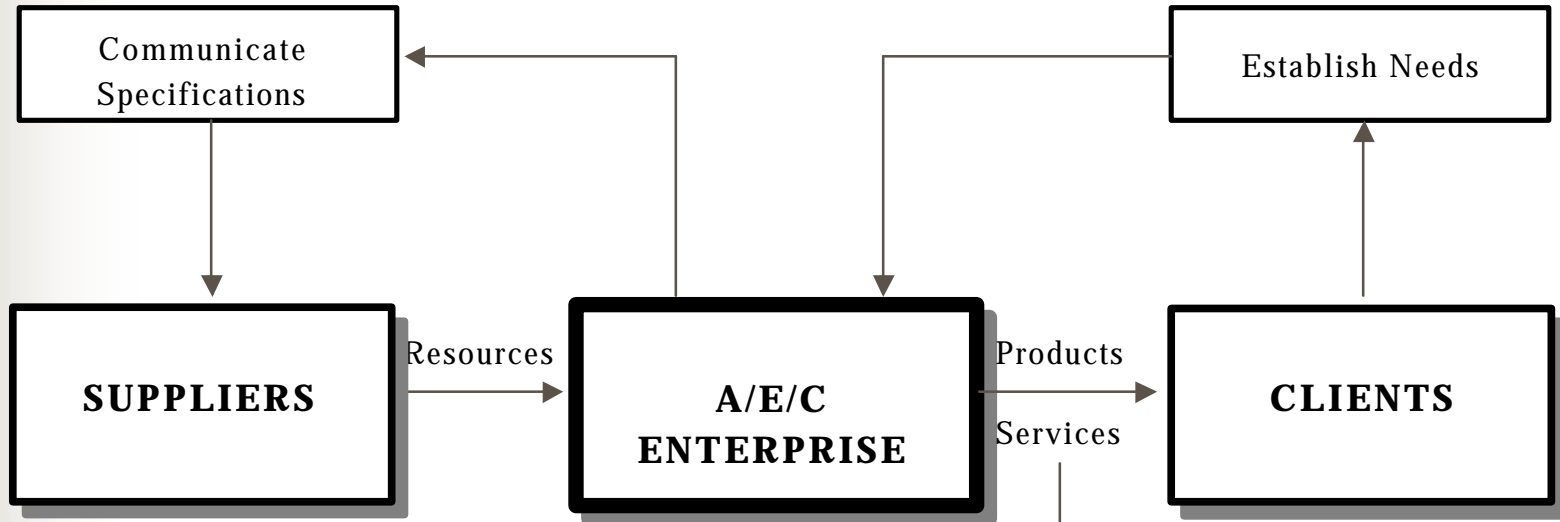
- Schools
- Office Buildings
- Warehouses
- Shopping Centers



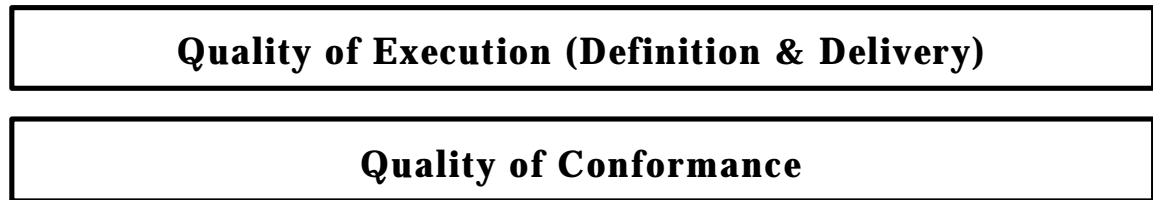
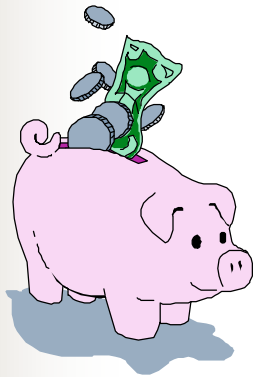
- Dams
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- Heavy Mfg.

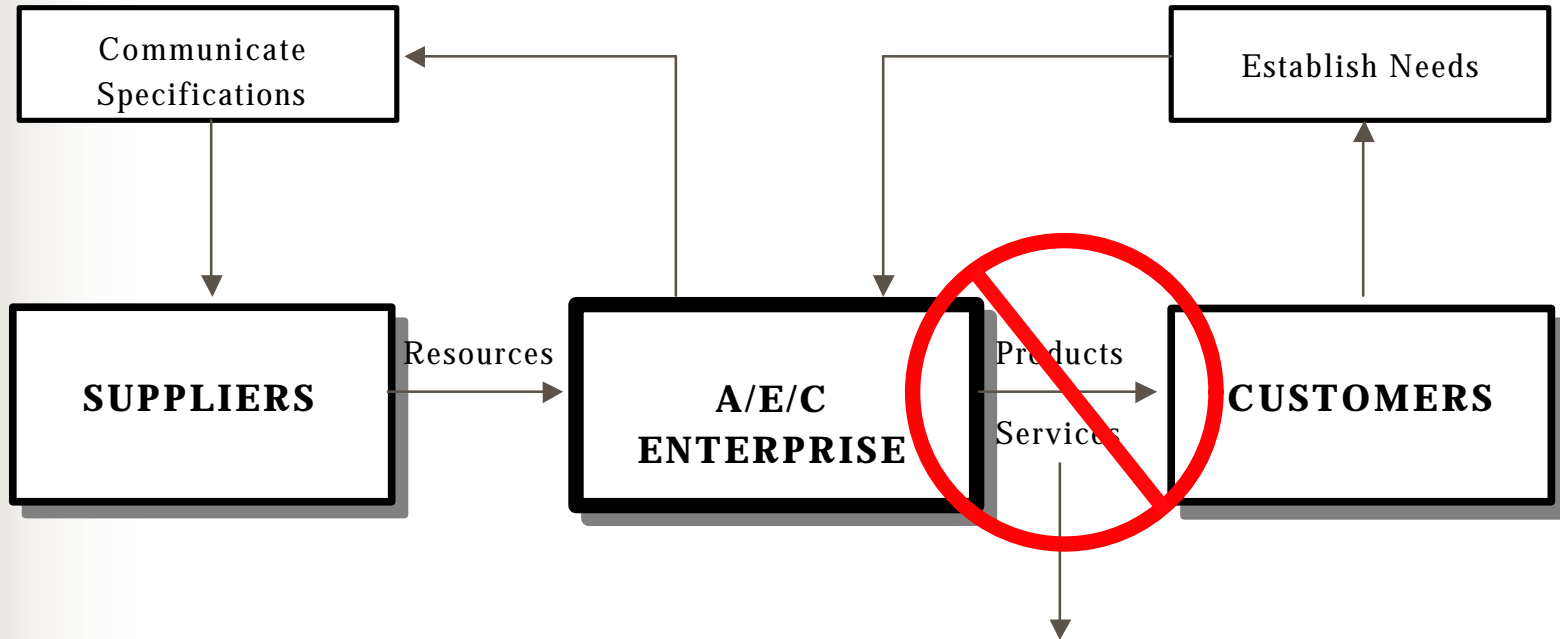
Drivers of Change: Clients



TO MAKE MONEY...!



Drivers of Change: Clients



**CLIENTS ARE EXPECTING/REQUIRING
BETTER LONG TERM SOLUTIONS, NOT
JUST PRODUCTS AND SERVICES...**

Quality of Performance

Quality of Redesign/Improvement



Implications of Change

■ **Strategic**

- Sustainability requires change toward a system-based approach to A/E/C projects

■ **Tactical**

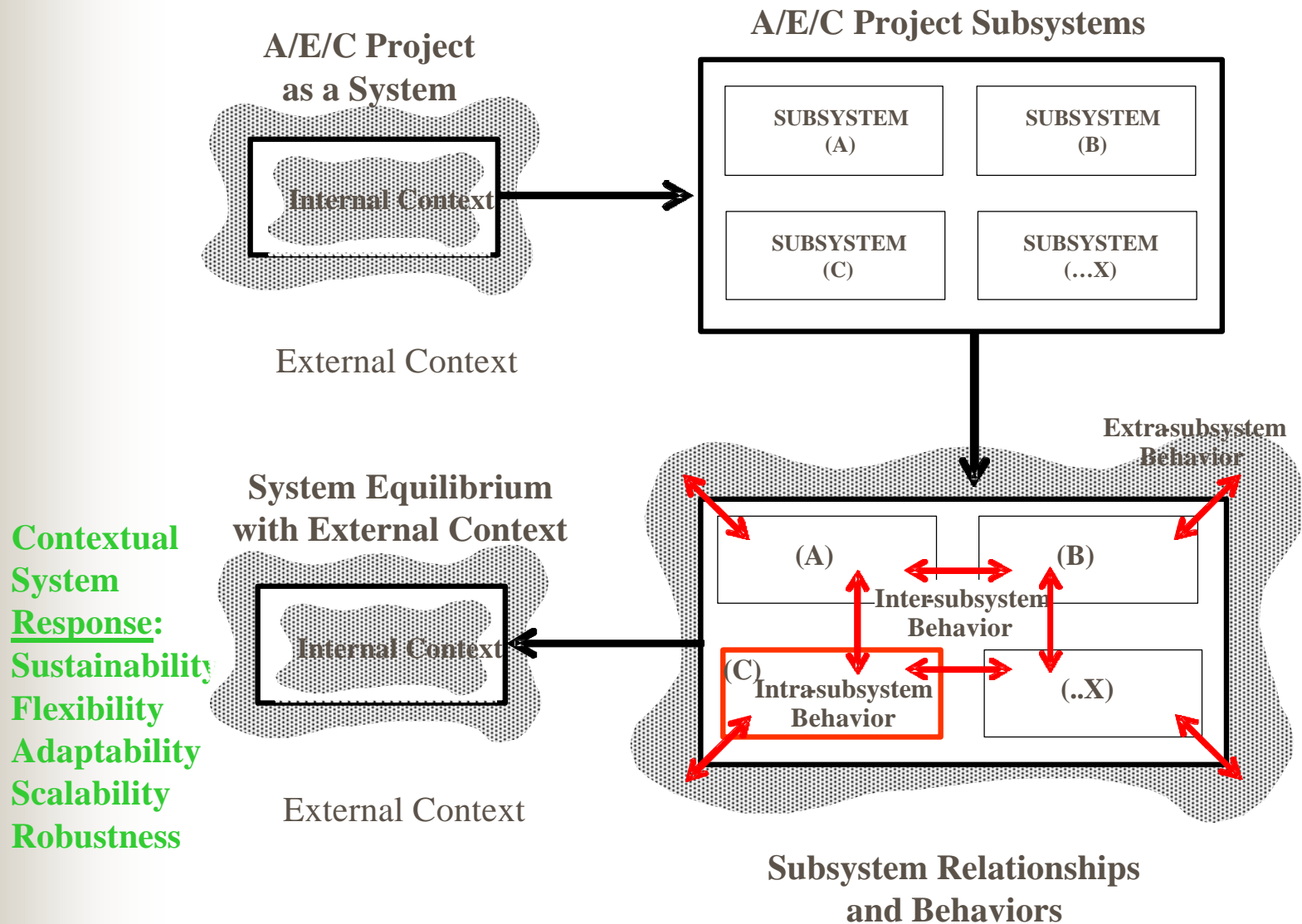
- Sustainability requires change in the attributes and characteristics of the solutions offered to clients...
- in the delivery and use of these solutions...
- in the resources required in the delivery and use of these solutions...

■ **Operational**

- Sustainability requires change in the processes, practices, and standard operating procedures followed in the delivery and use of these solutions particularly the decisions and choices made, and the actions taken,

■ Sustainability requires change in **Mental Paradigms**

Implications of Change: Strategic

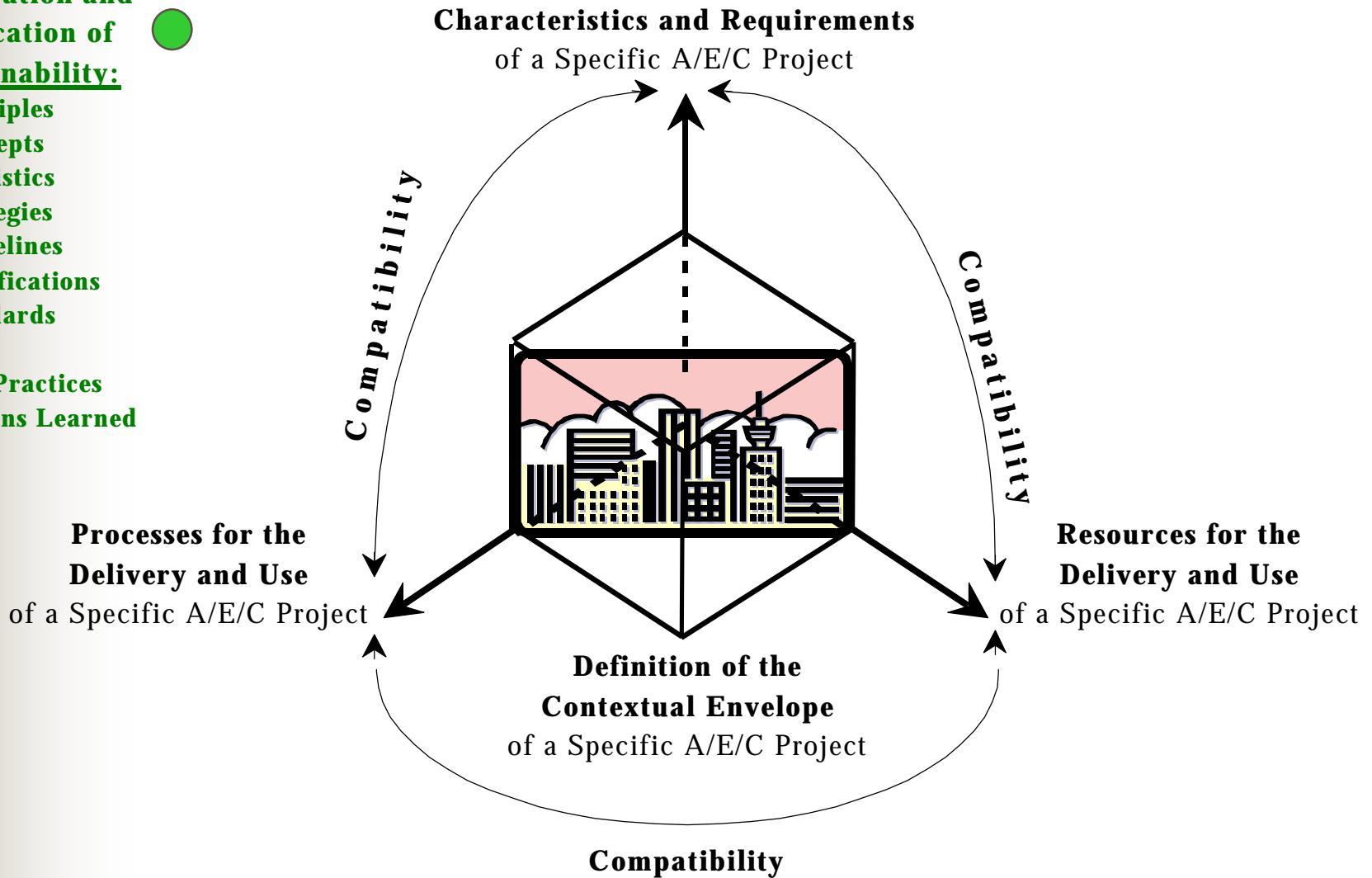


Contextual System Response:
Sustainability
Flexibility
Adaptability
Scalability
Robustness

Implications of Change: Tactical

Integration and Application of Sustainability:

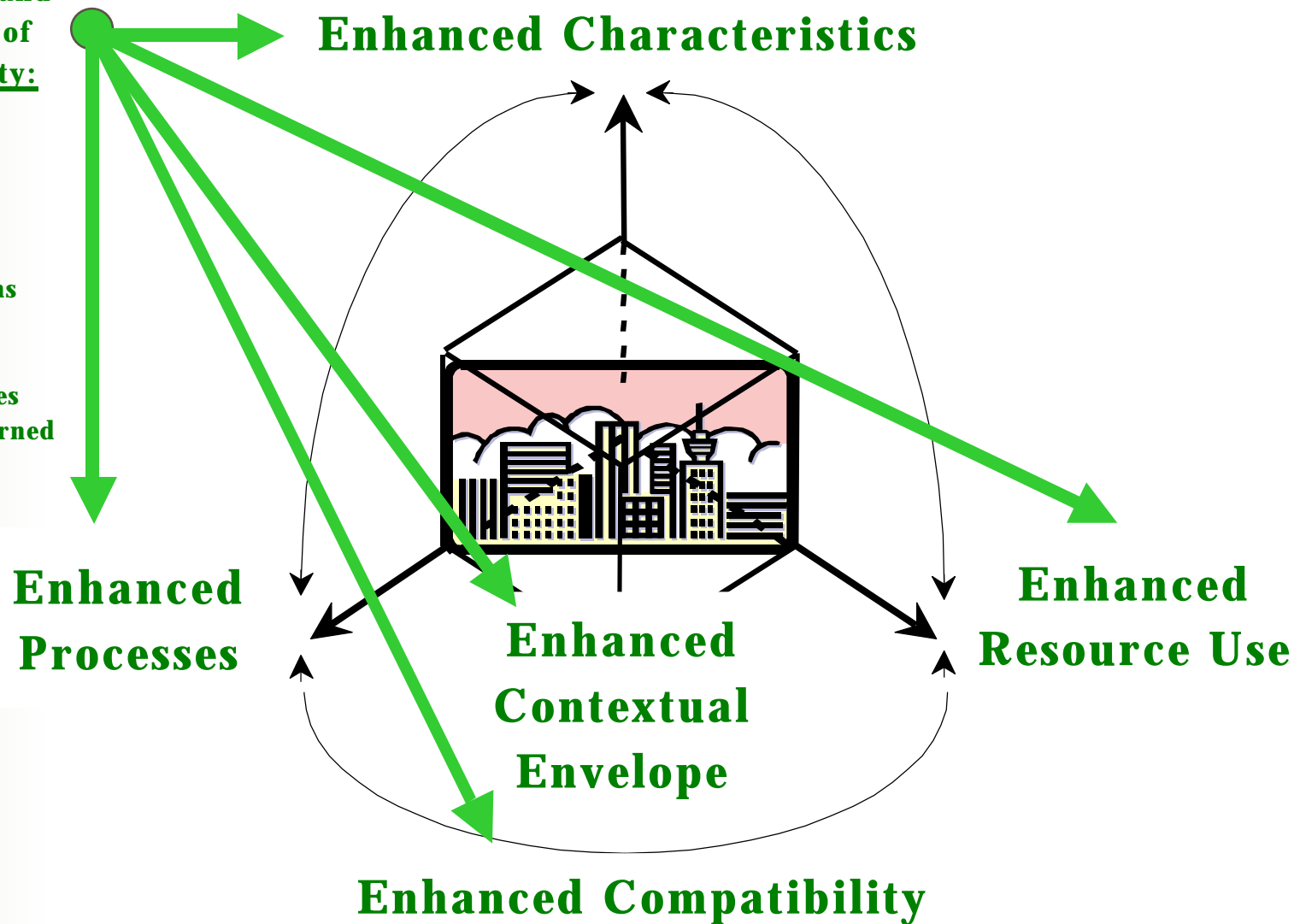
- Principles
- Concepts
- Heuristics
- Strategies
- Guidelines
- Specifications
- Standards
- Tools
- Best Practices
- Lessons Learned



Implications of Change: Tactical

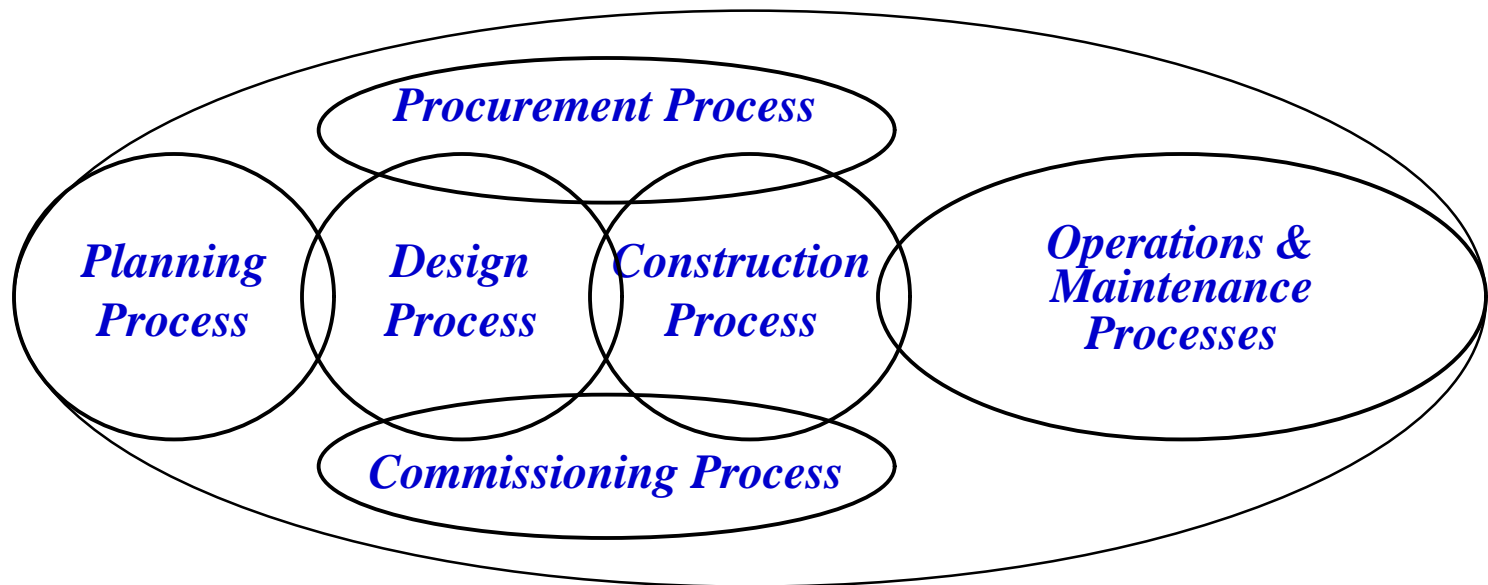
Integration and Application of Sustainability:

- Principles
- Concepts
- Heuristics
- Strategies
- Guidelines
- Specifications
- Standards
- Tools
- Best Practices
- Lessons Learned

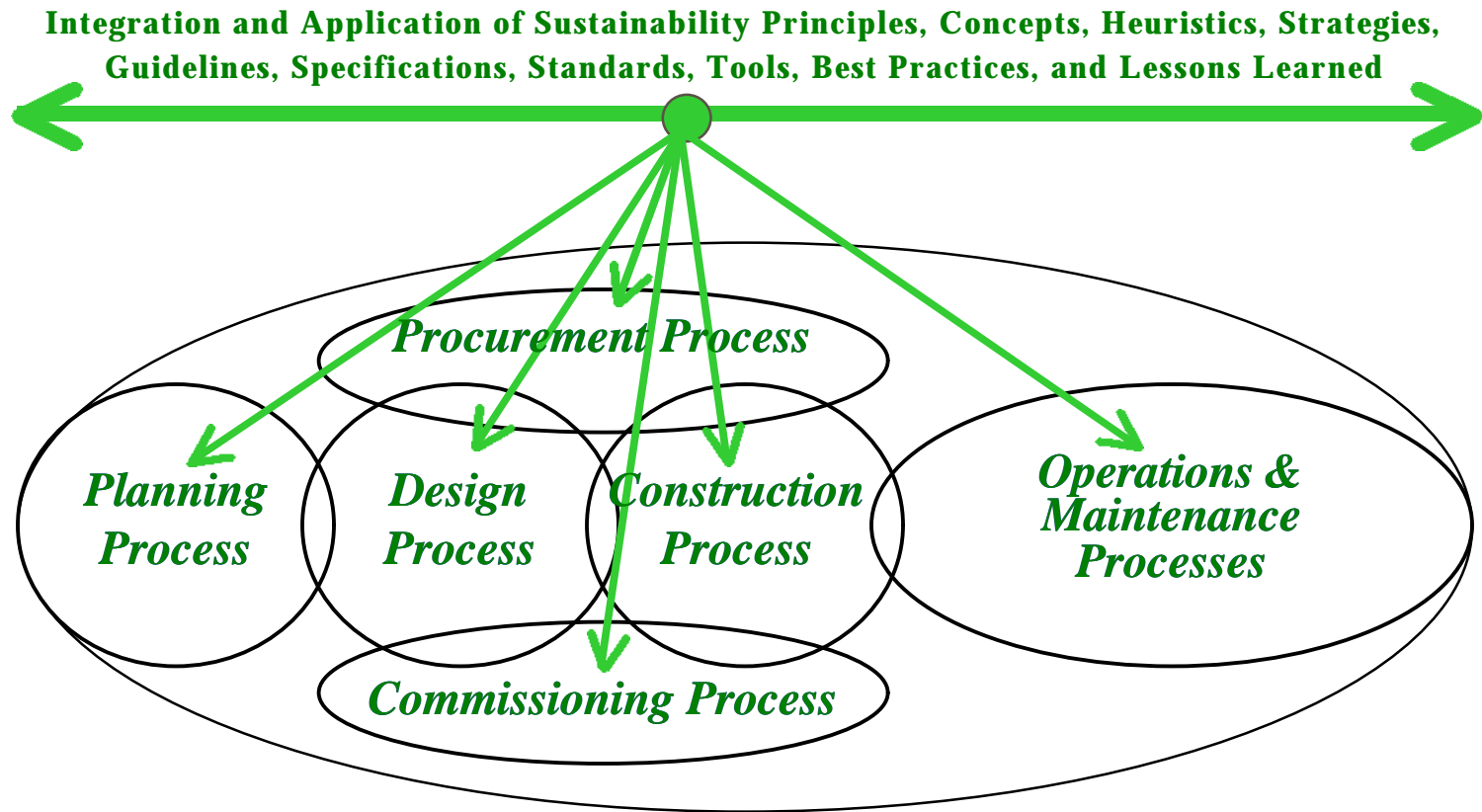


Implications of Change: Operational

Integration and Application of Sustainability Principles, Concepts, Heuristics, Strategies, Guidelines, Specifications, Standards, Tools, Best Practices, and Lessons Learned

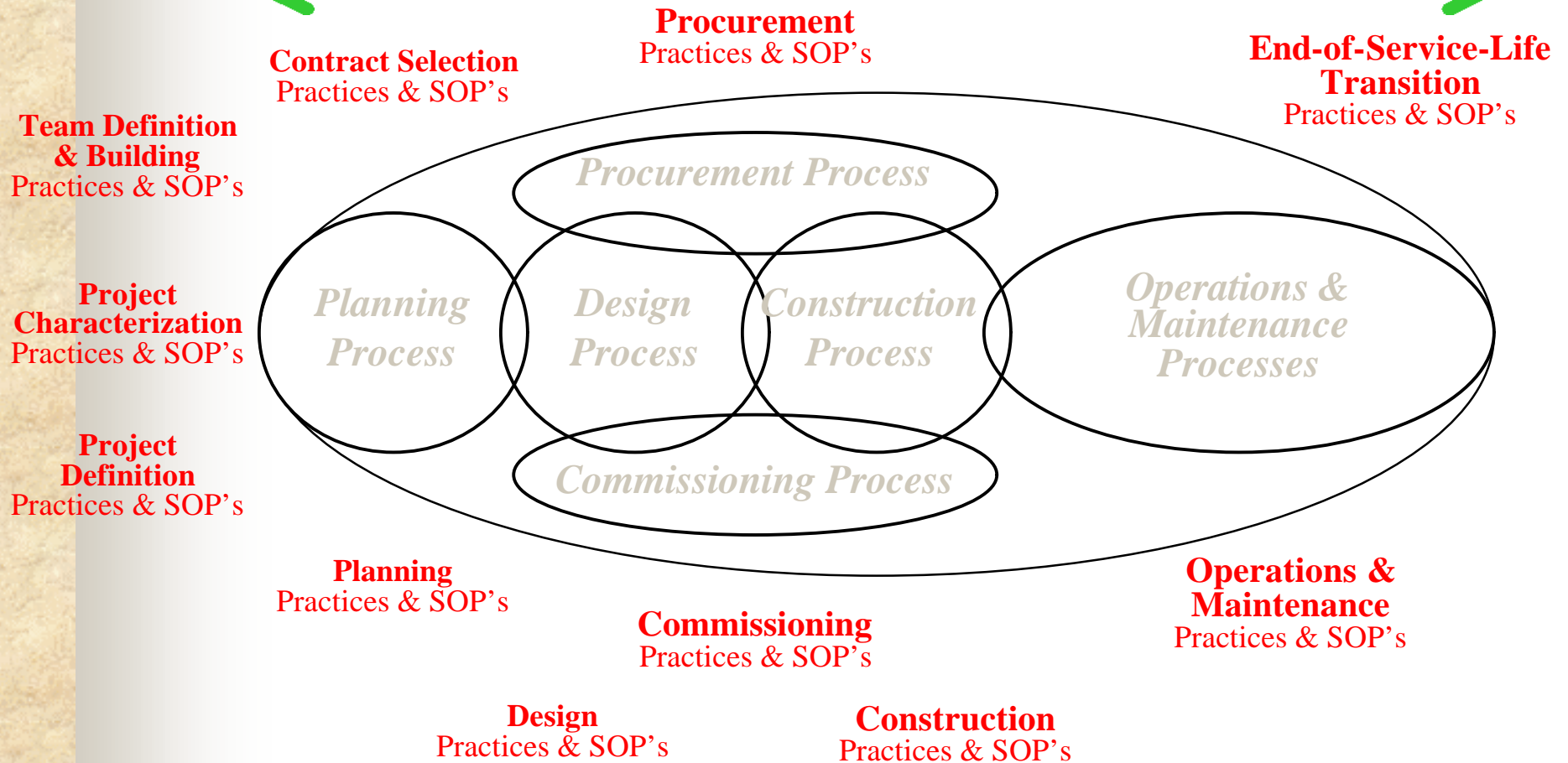


Implications of Change: Operational

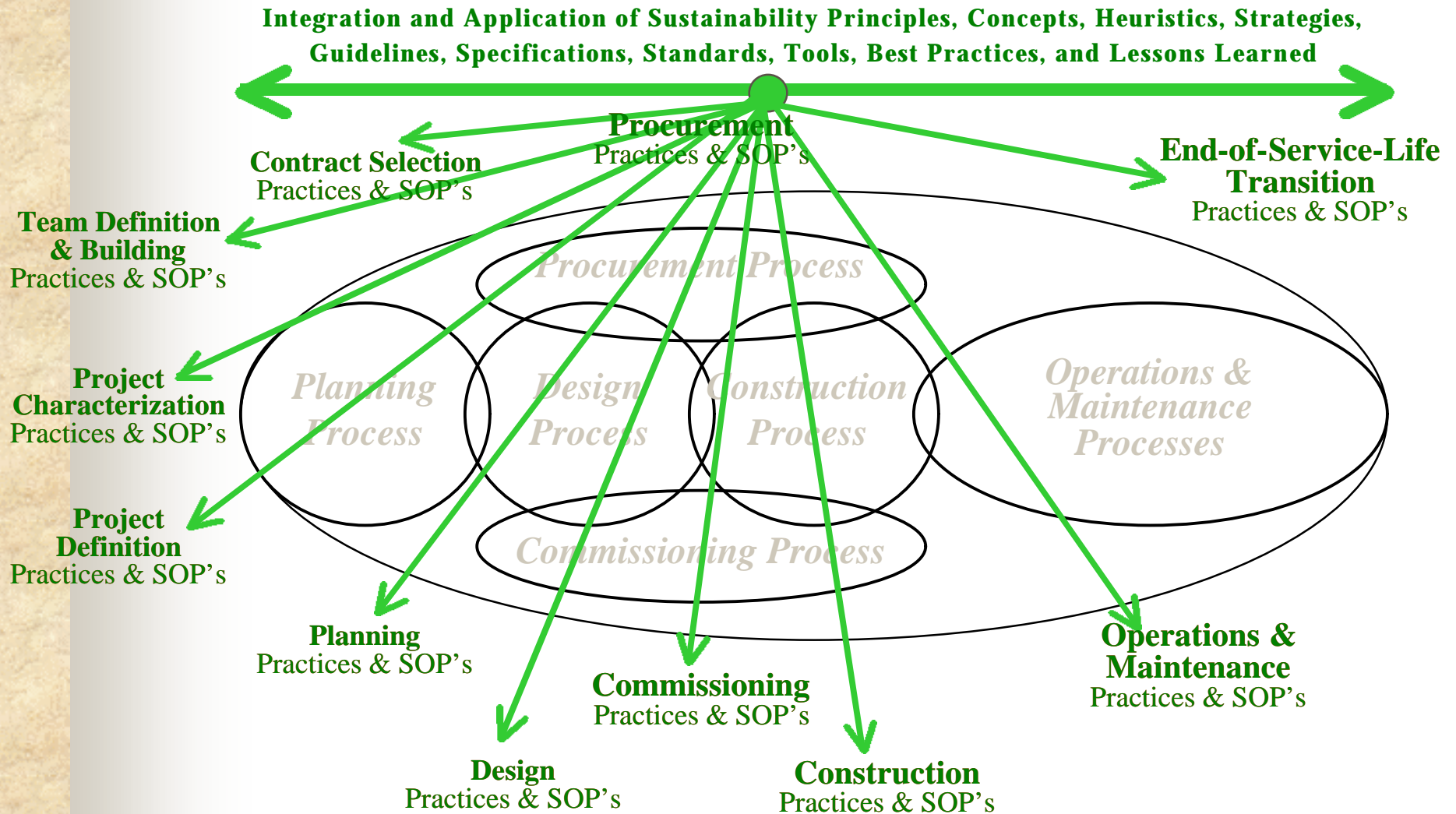


Implications of Change: Operational

Integration and Application of Sustainability Principles, Concepts, Heuristics, Strategies, Guidelines, Specifications, Standards, Tools, Best Practices, and Lessons Learned



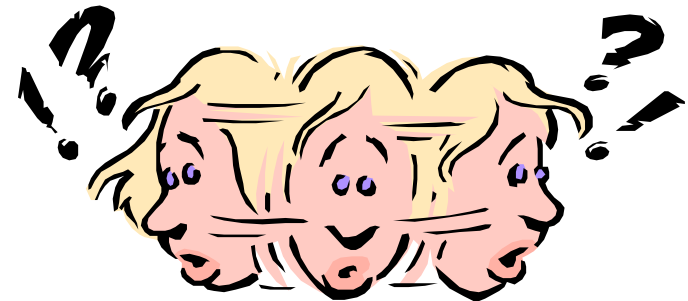
Implications of Change: Operational



Implications of Change: Mental Paradigms

- There is no Unified Theory of Sustainability; it can be expressed in multiple forms:
 - ...Principles
 - ...Concepts
 - ...Heuristics
 - ...Strategies
 - ...Guidelines
 - ...Specifications
 - ...Standards
 - ...Tools
 - ...Best Practices
 - ...Lessons Learned

**So, which of these
forms of
Sustainability
must/should/could
we use?**



The answer is ANY...



Implications of Change: Mental Paradigms

We need to go beyond just discussing the Theoretical Dimensions of sustainability...

and start focusing on the Practical Implementation of sustainability...



Implications of Change: Mental Paradigms

**We need to stop listening to those that
only know how to say**

Why Not!...

**and start listening to those that only
know how to say**

Why Not?...



Implications of Change: Mental Paradigms

**We need to overthrow the
Tyranny of the OR...**

and embrace the Genius of the AND...

**It is not GREEN (\$) or GREEN,
it is GREEN (\$\$\$) and GREEN**



The fourth thing that works is:

(4) Overcome the inhibitors of sustainability, and embrace the enablers of sustainability...

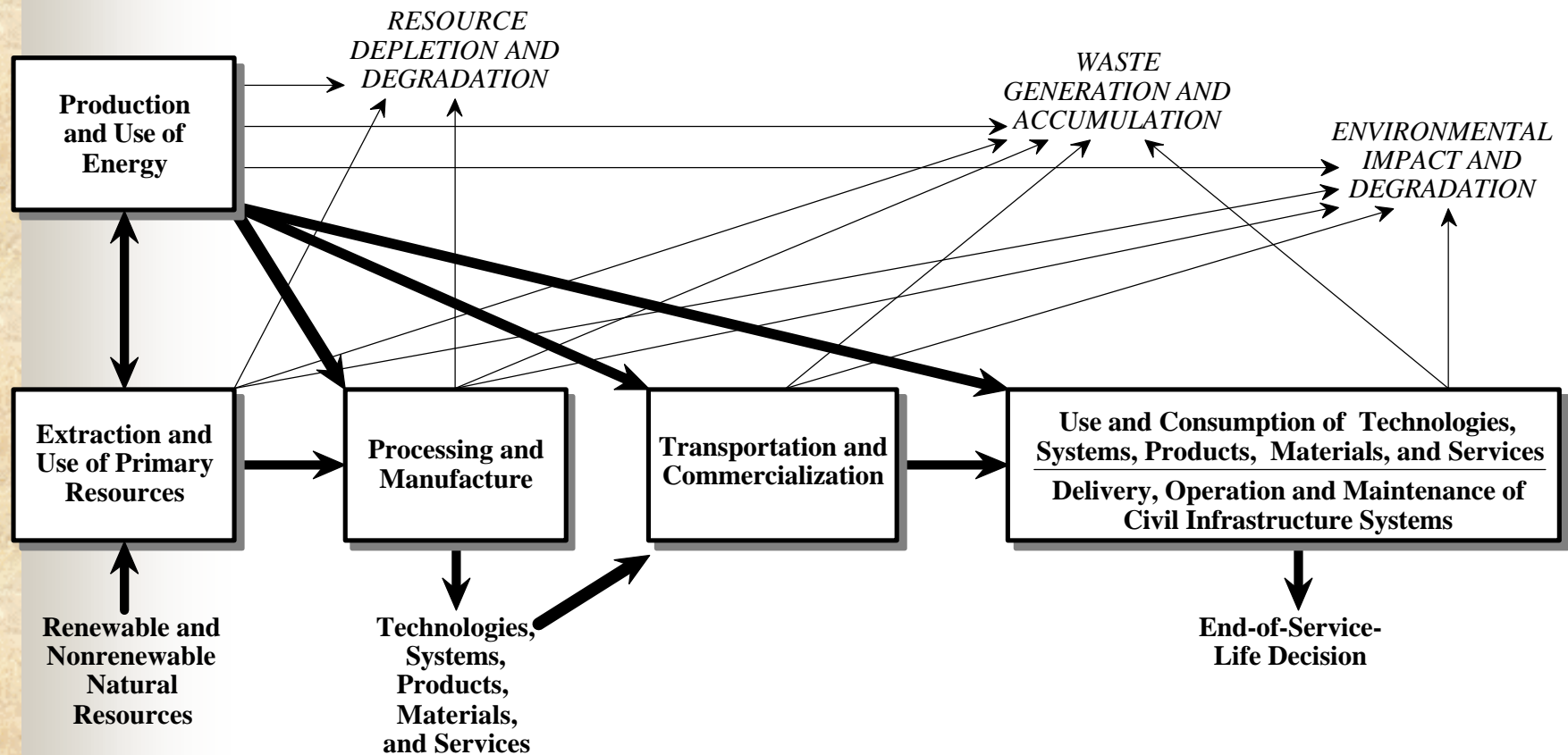
This means, accept that there are multiple paths to sustainability...



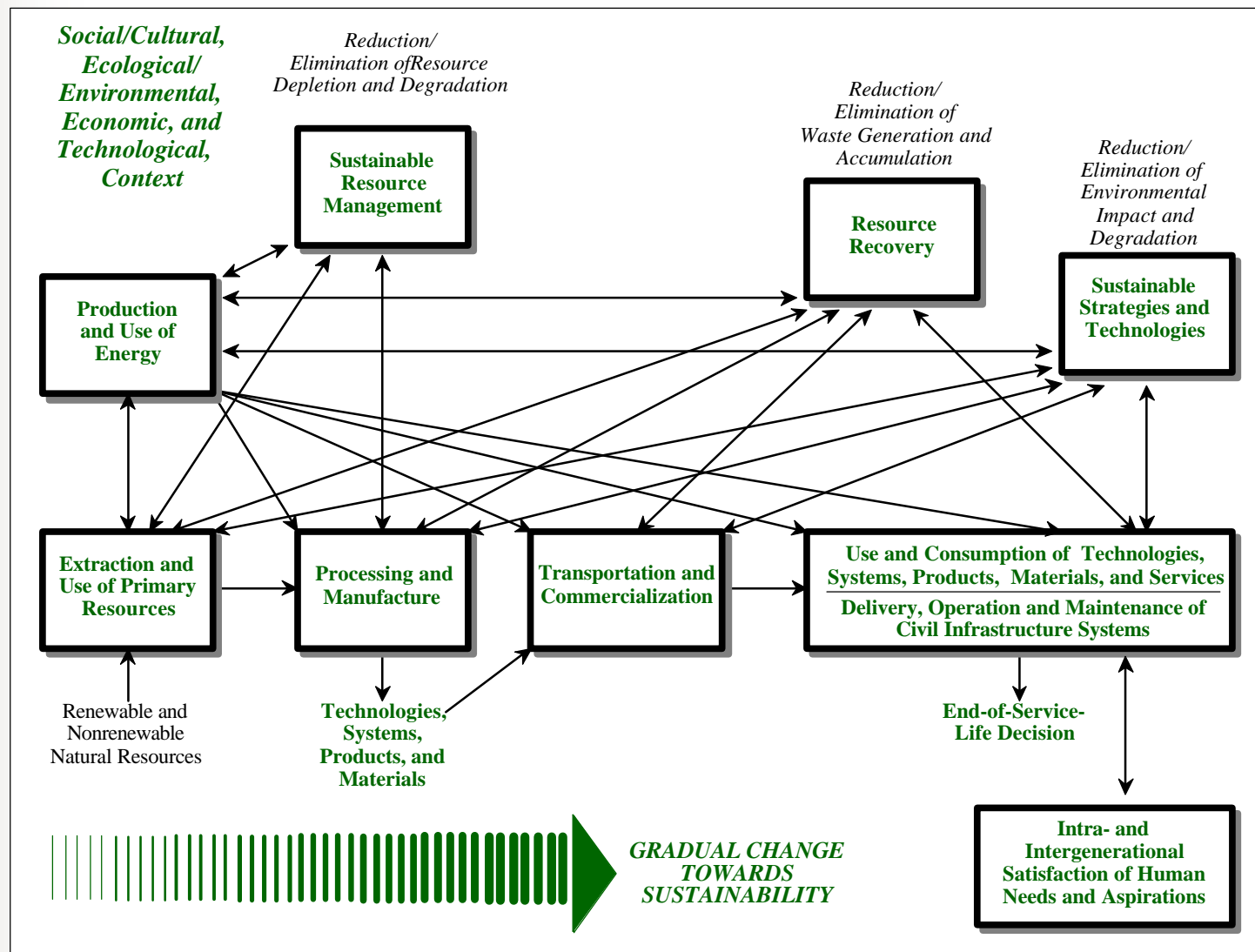
The Multiple Paths Toward Sustainability

- Sustainable System Approach to Industry...
- A/E/C Industry Collaboration...
- Streamlined A/E/C Enterprises...
- Expanded A/E/C Project Scope...
- Integrated A/E/C Project Life Cycle...
- Integrated and Aligned Project Team...
- Expanded Project Performance Paradigm ...
- Minimum Waste Levels...
- Learning Organization Environment...

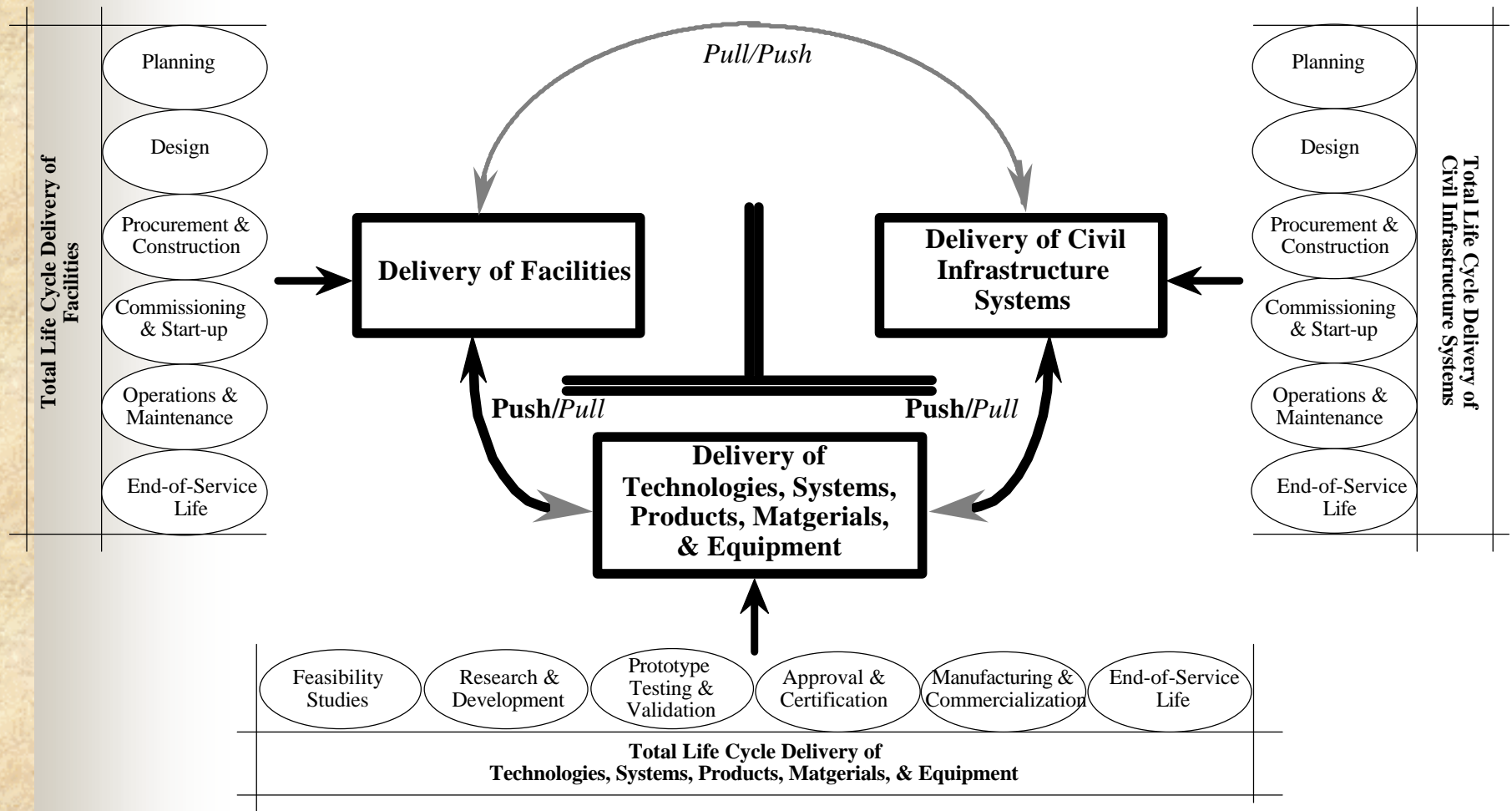
From an unsustainable linear approach to development...



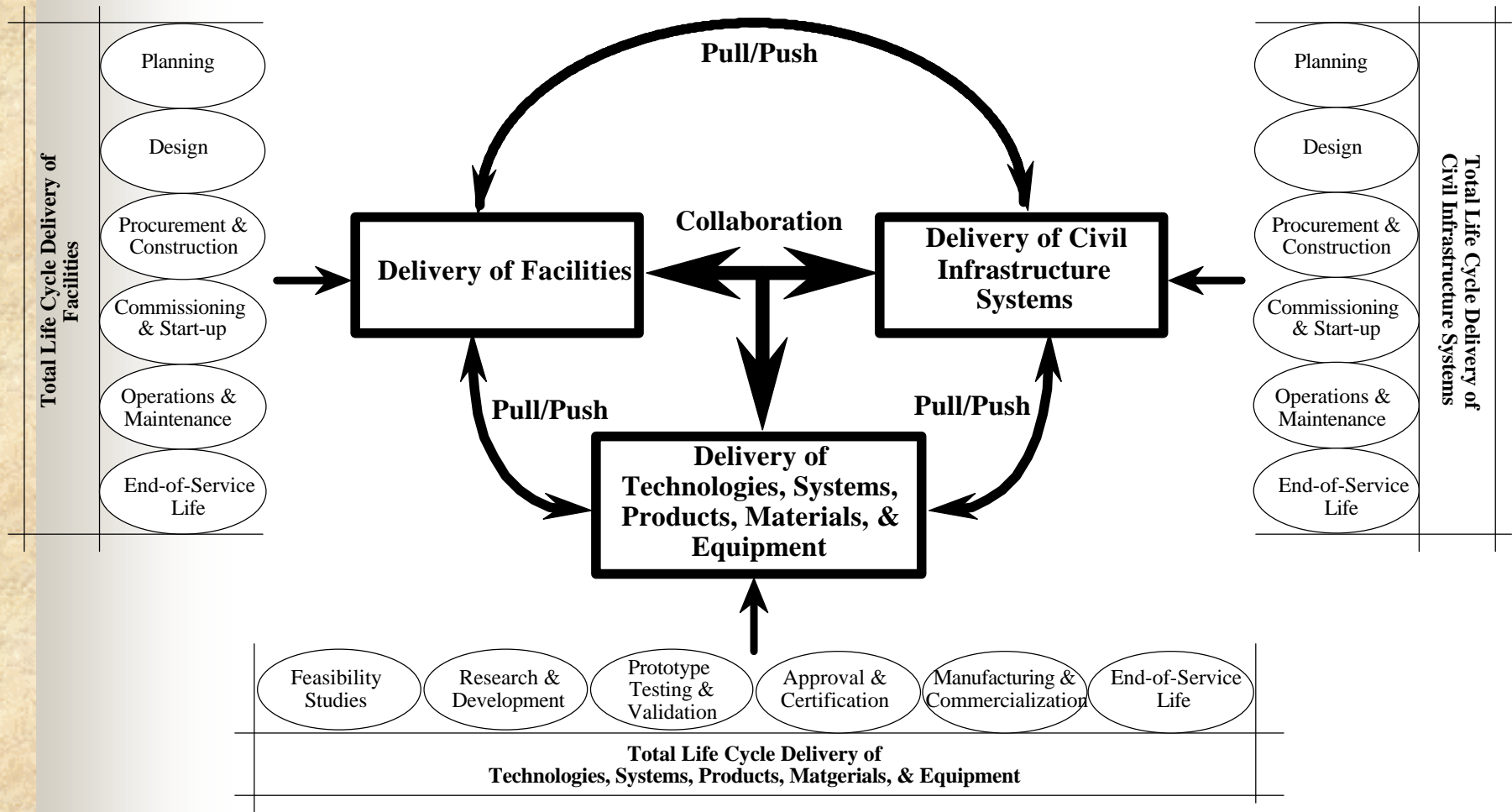
...to a Sustainable Systems Approach



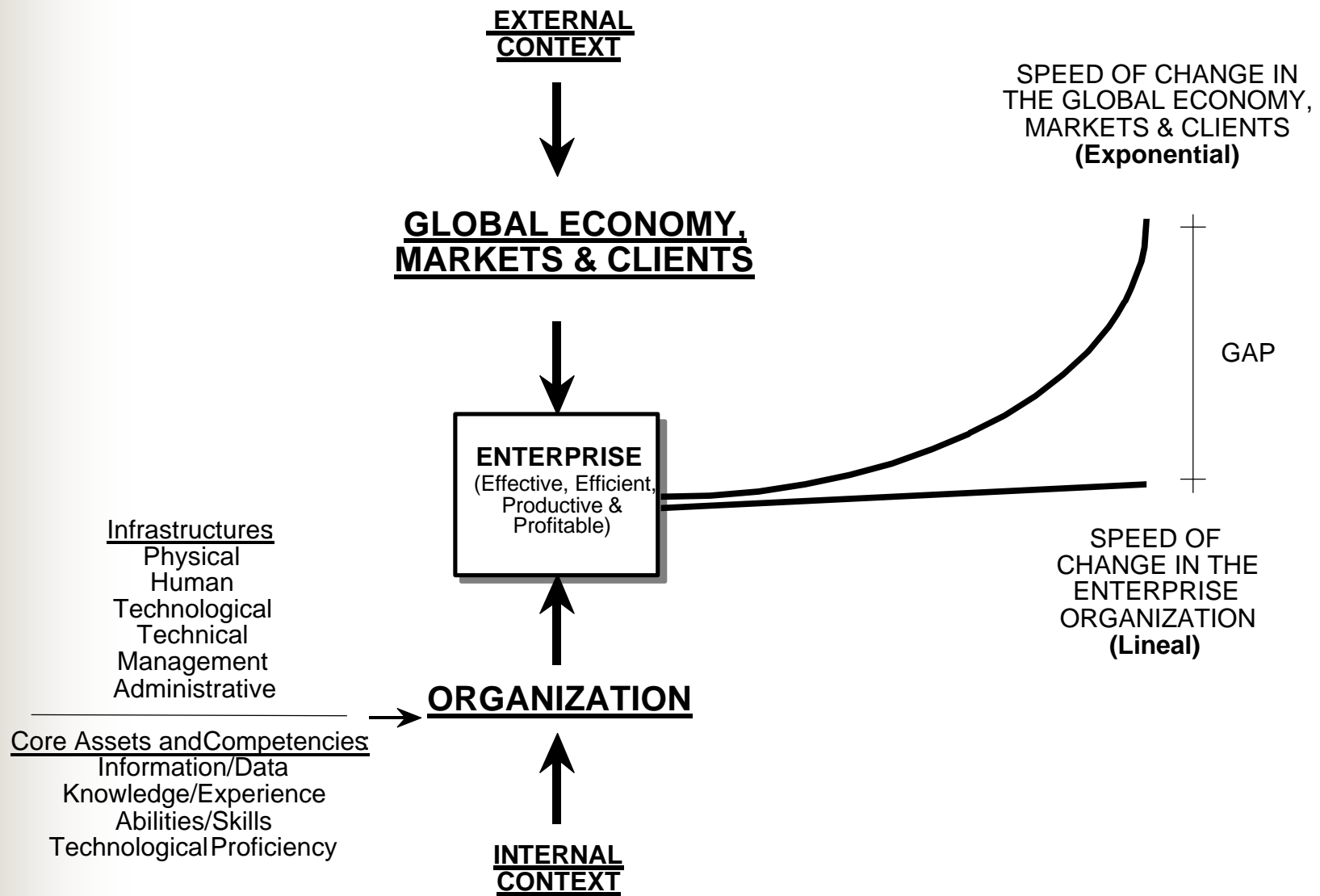
From A/E/C Industry fragmentation...



...to A/E/C Industry Collaboration

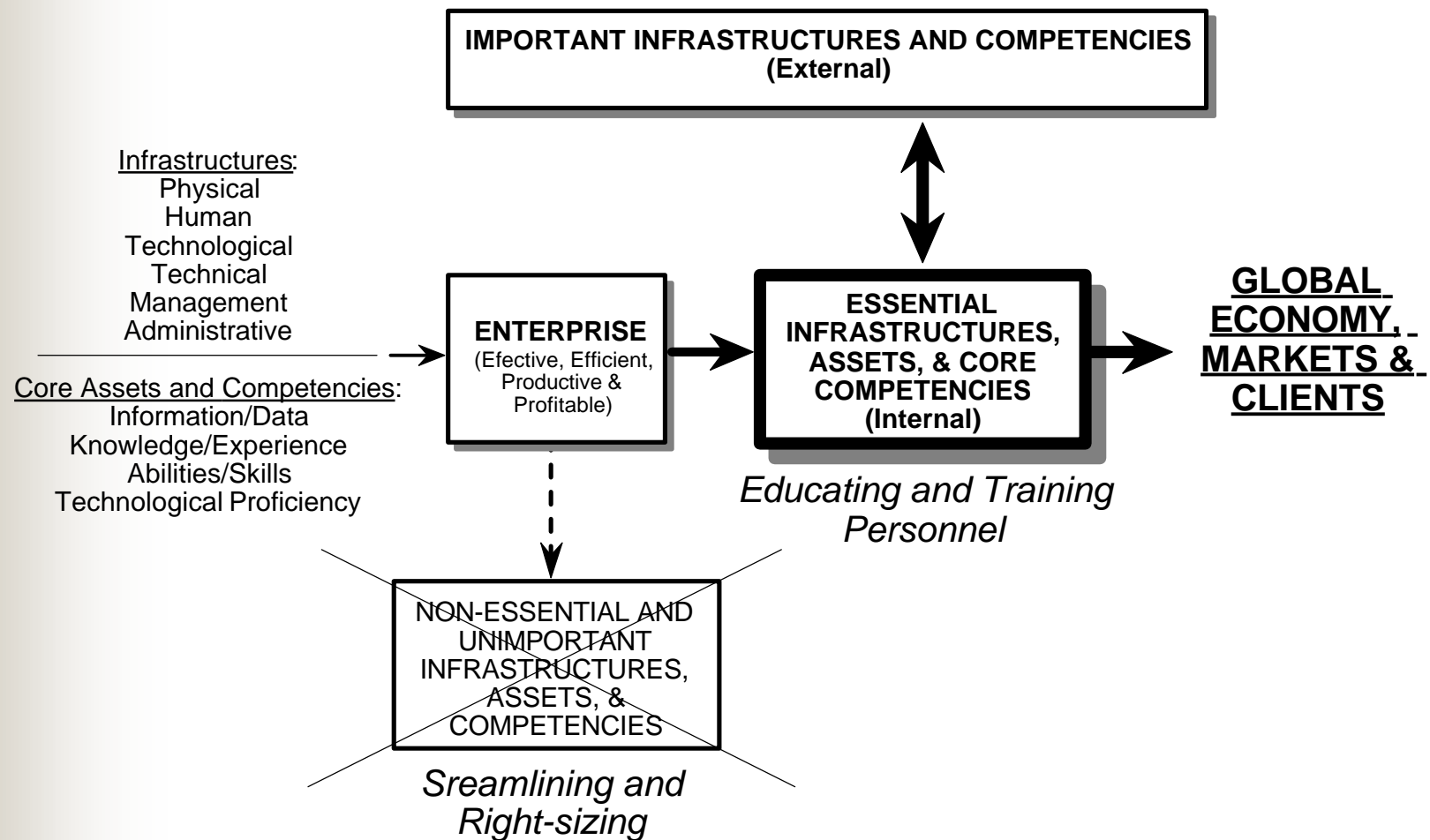


From conventional A/E/C Enterprises...

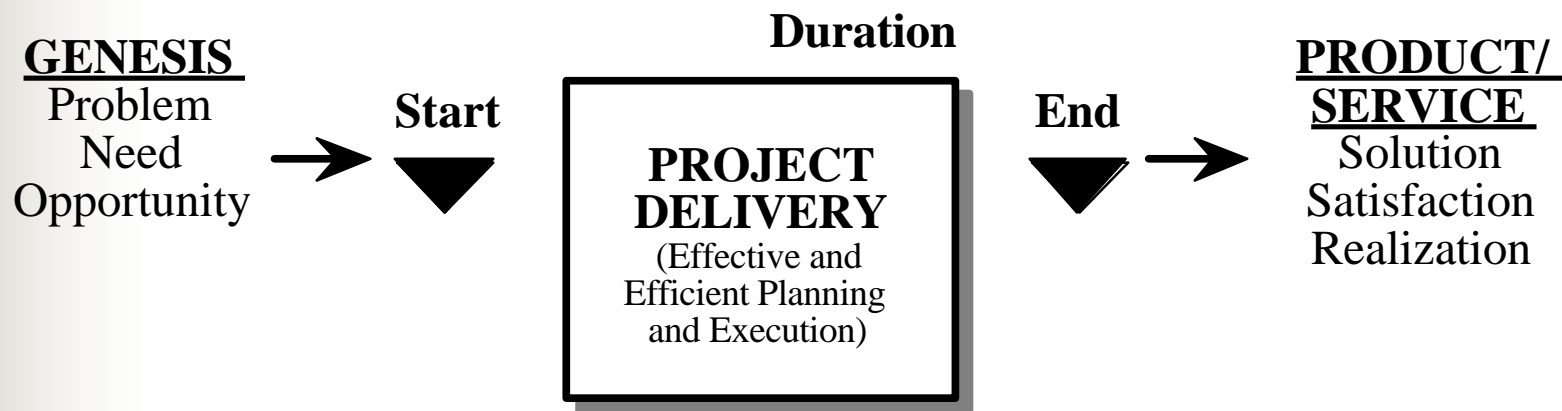


... to Streamlined A/E/C Enterprises

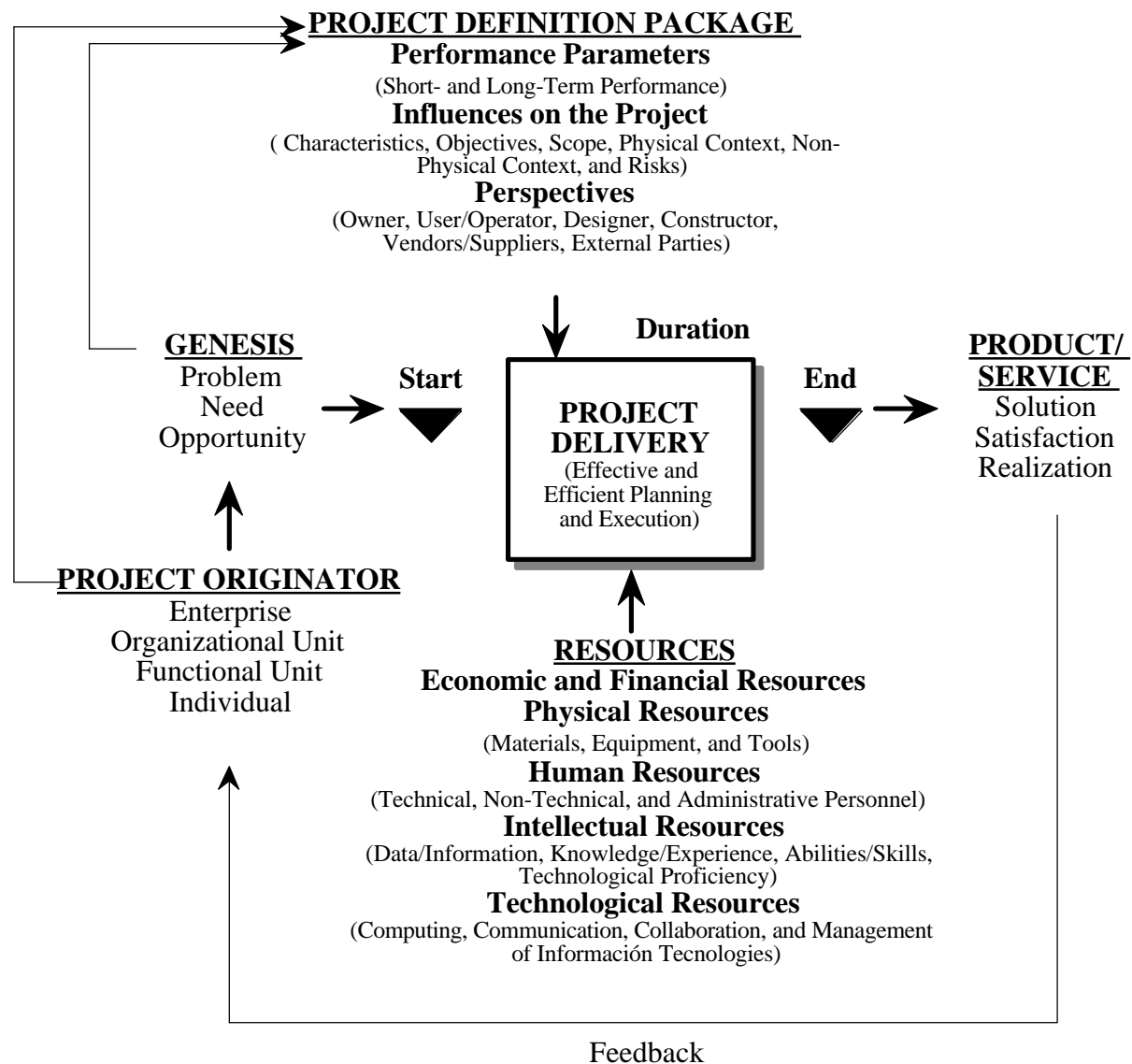
*Developing External Strategic Alliances
and Partnerships*



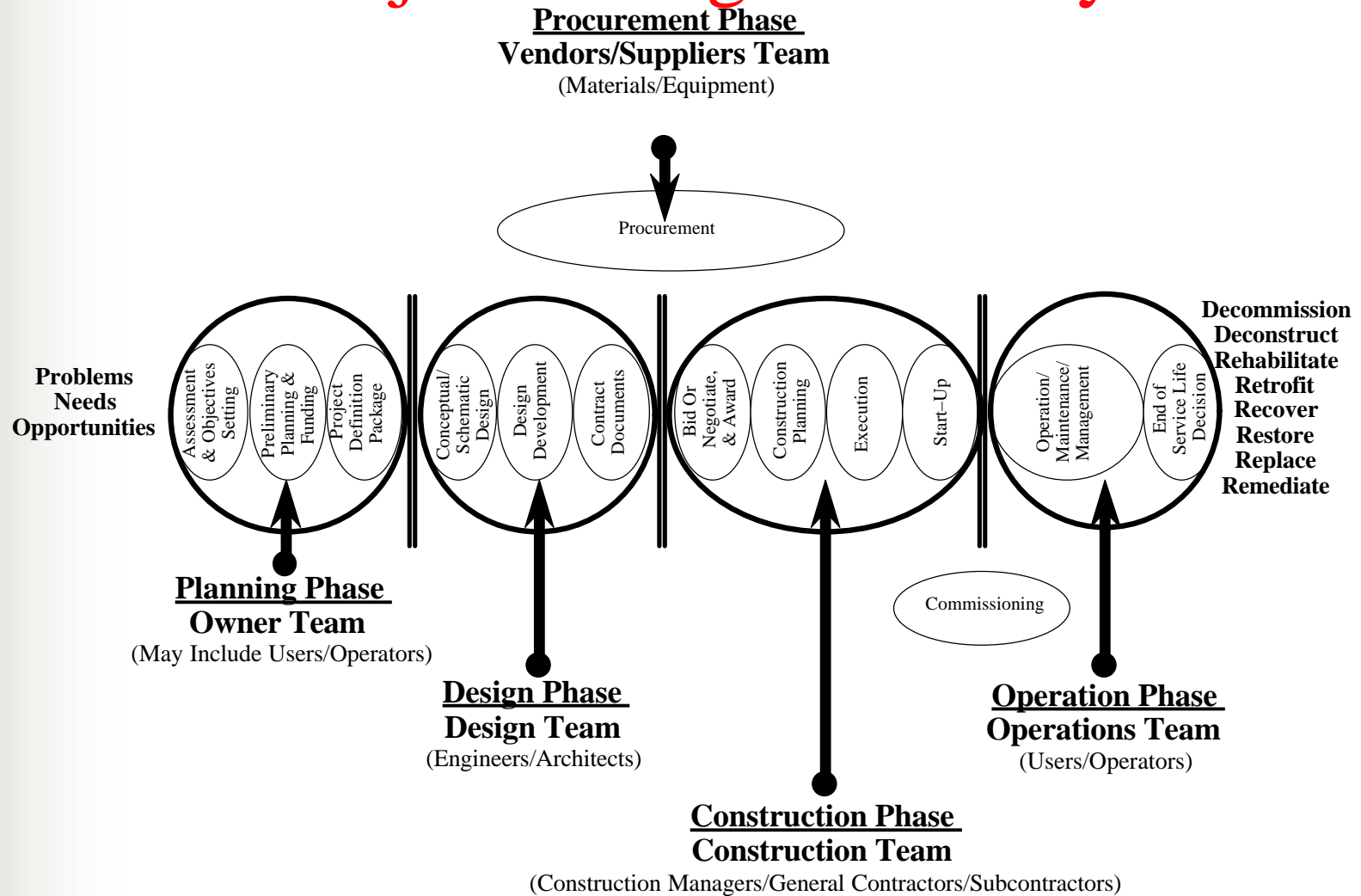
From a limited and narrow view of A/E/C Project Scope...



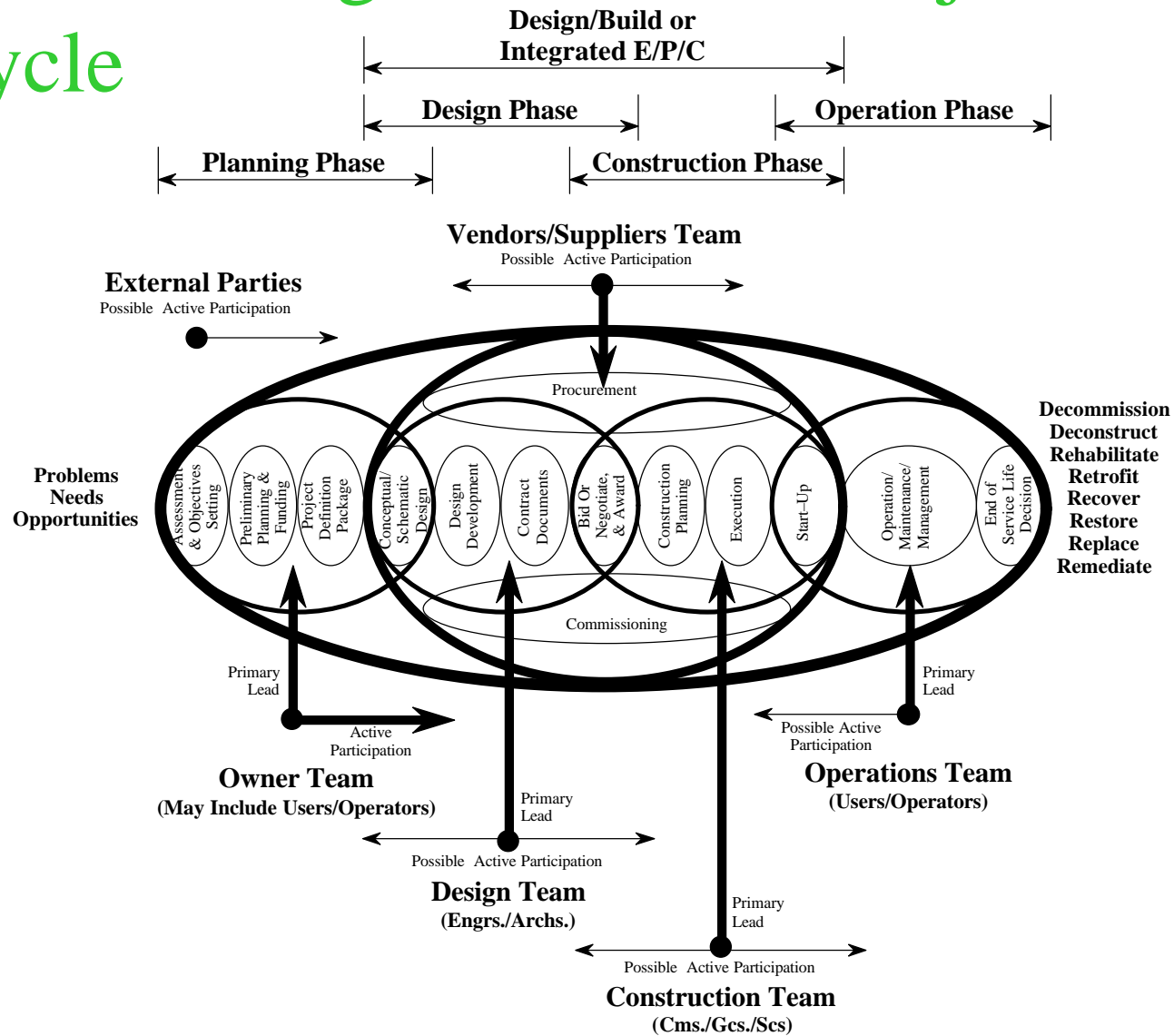
...to an Expanded A/E/C Project Scope



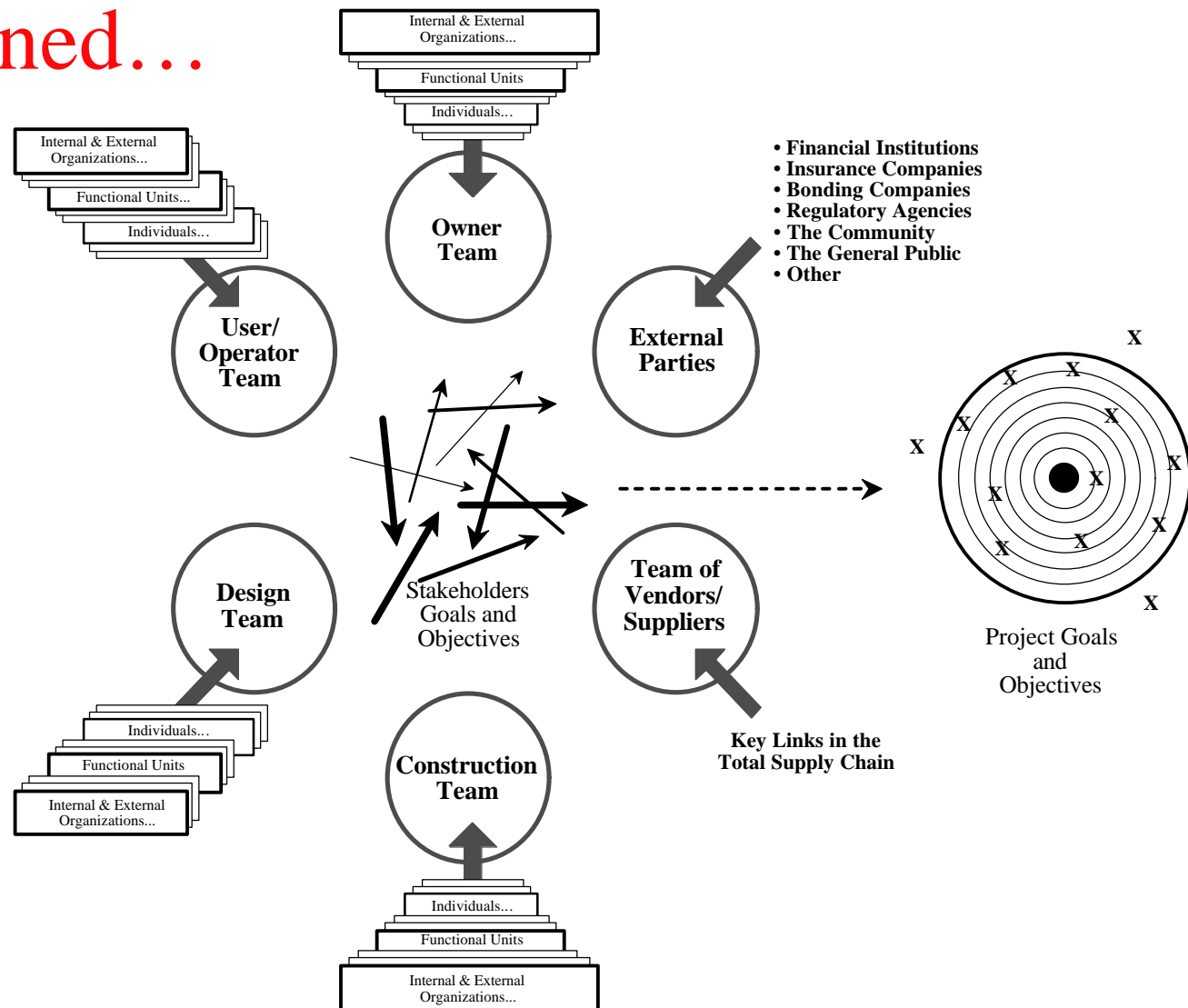
From a very fragmented execution of an A/E/C Project through its life cycle...



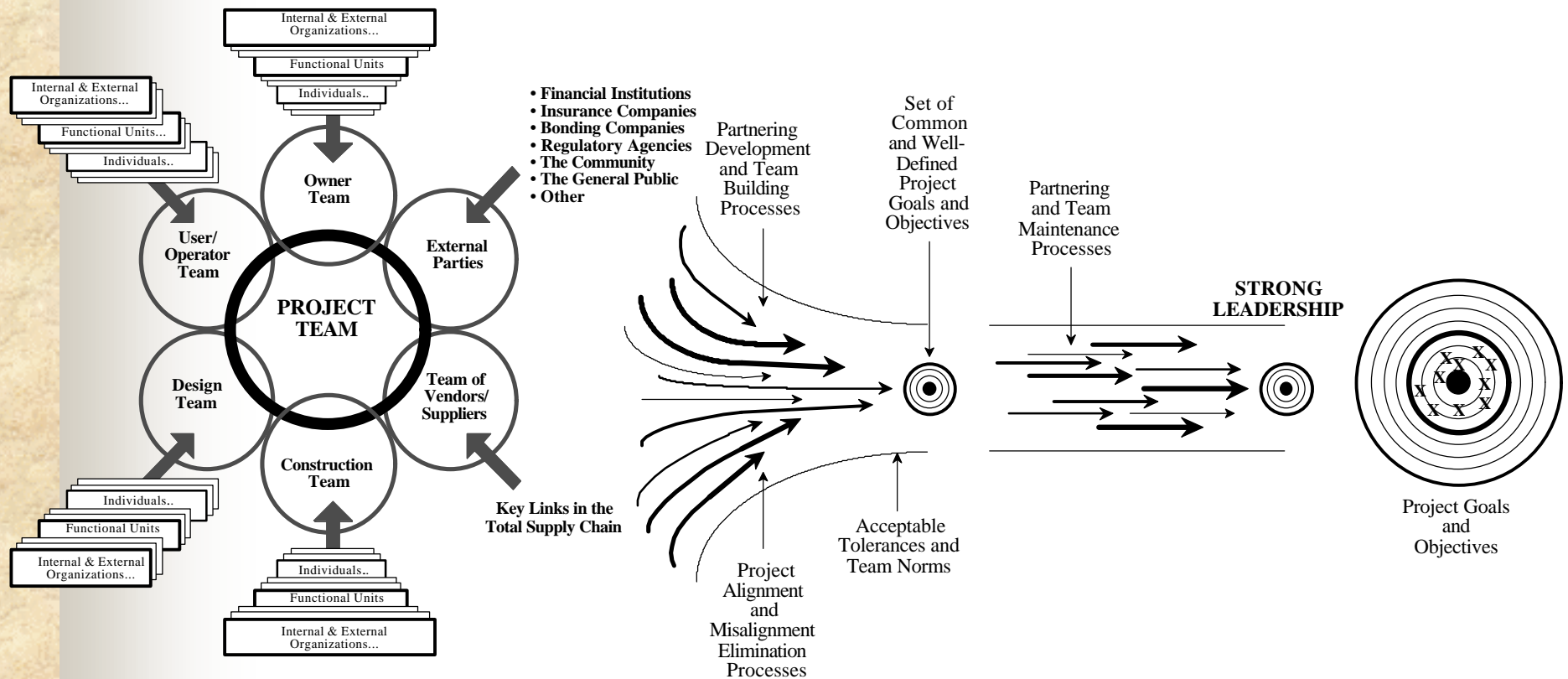
...to an Integrated A/E/C Project Life Cycle



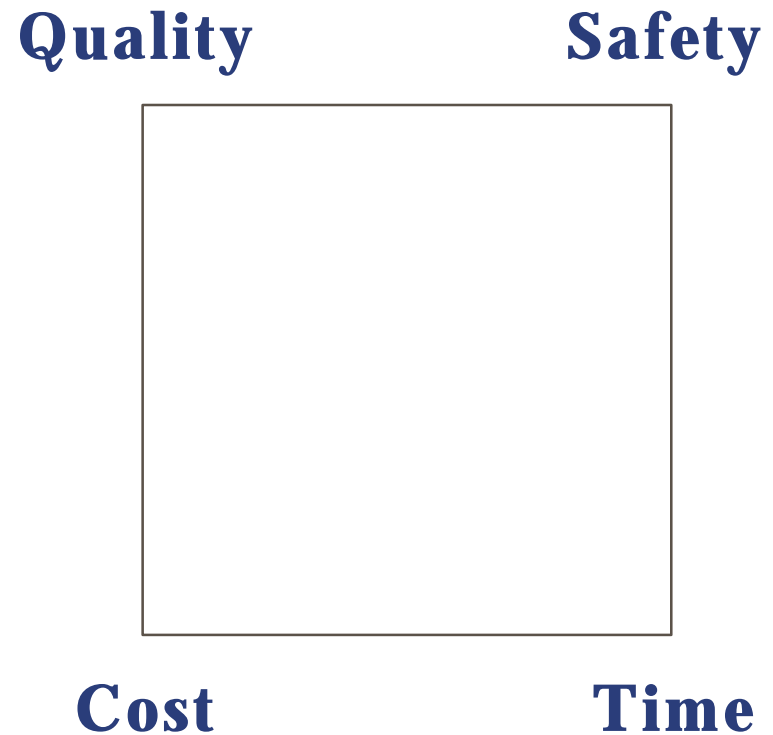
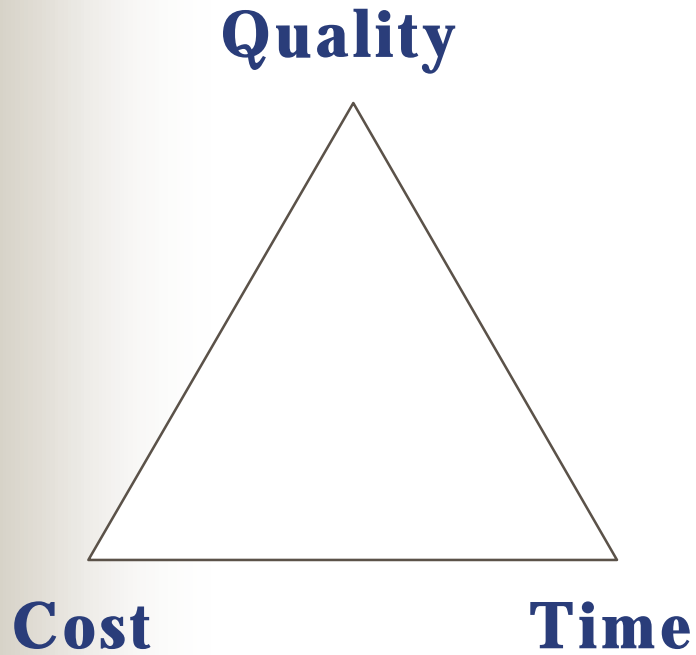
From multiple stakeholders who are not aligned...



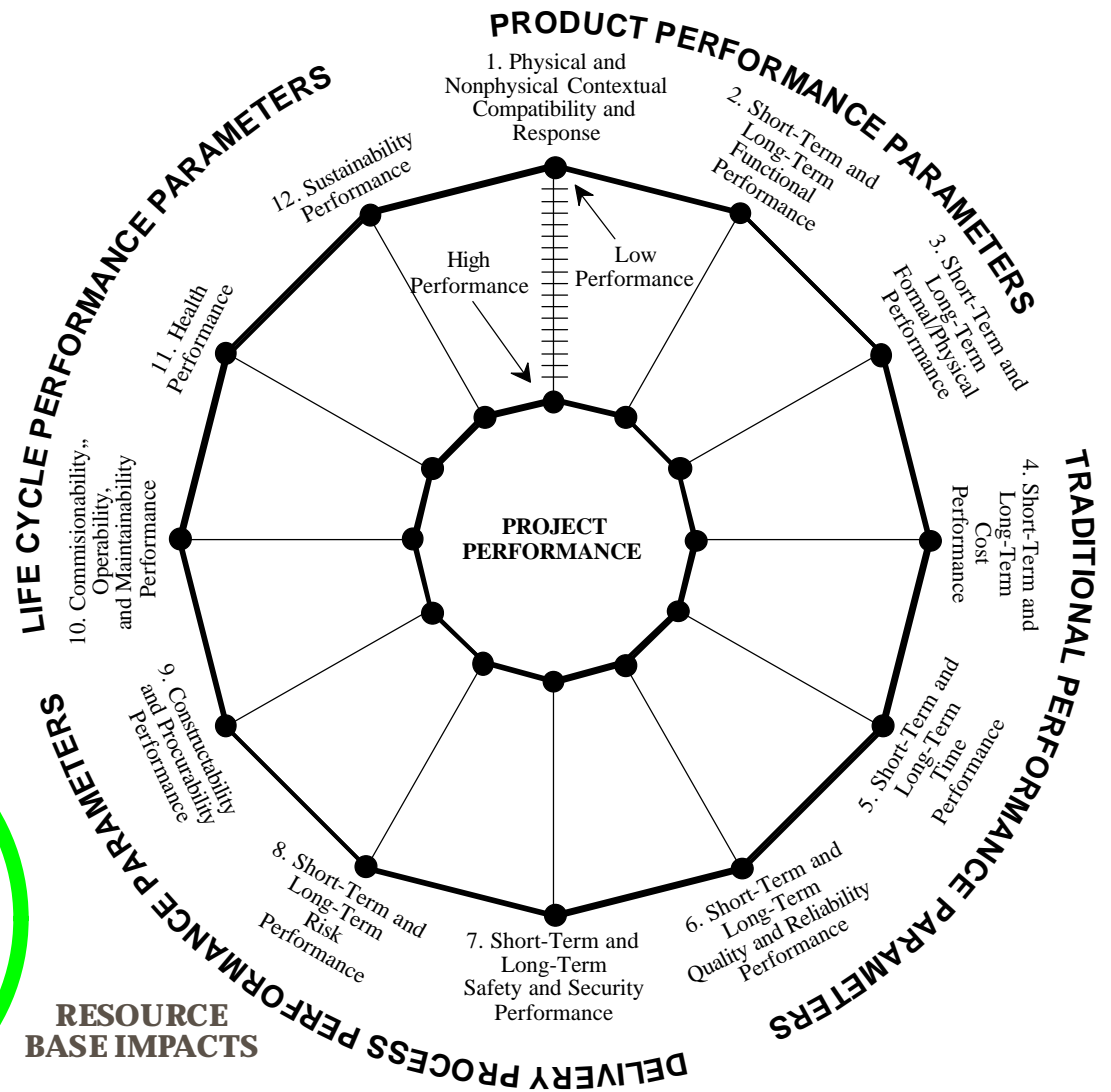
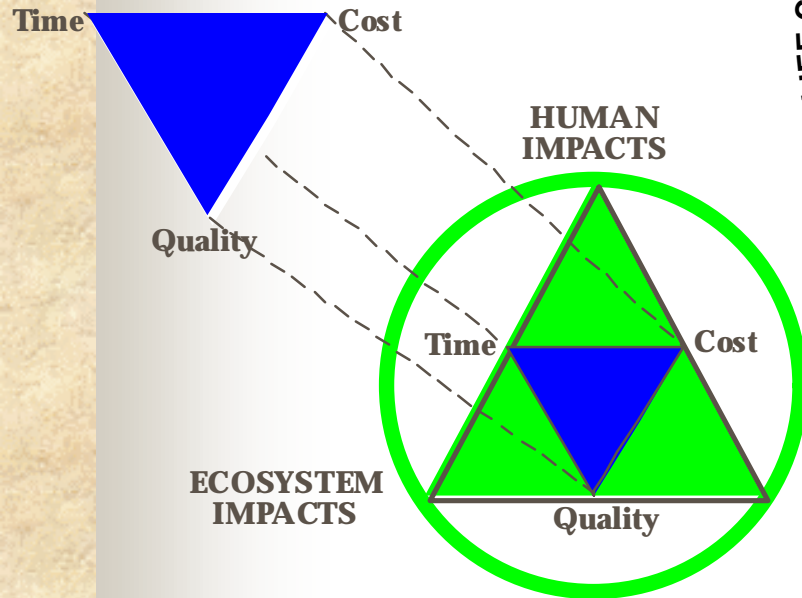
...to an Integrated and Aligned Project Team



From an entrenched paradigm of project performance...



... to an expanded paradigm of Project Performance





From high levels of waste...

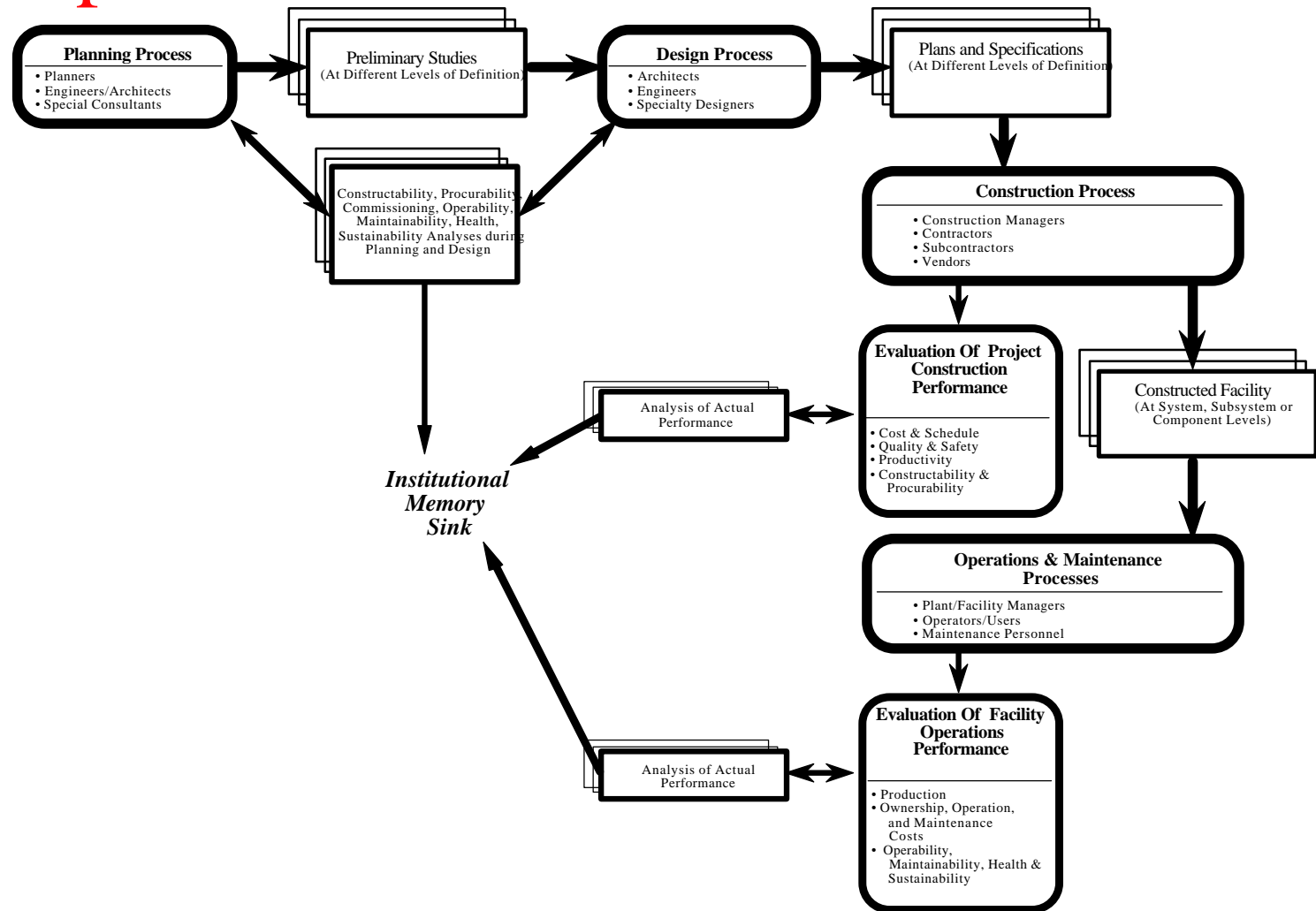
- “Waste” any human activity which absorbs resources but creates no value
- Mistakes which require rectification
- Production of items that are not wanted (inventories and stockpiles)
- Processing steps that are not needed
- Movement of people or transport of goods from one place to another without any purpose
- People waiting in a “downstream activity” because an “upstream activity” has not delivered
- Products and services that do not meet the needs of the customer



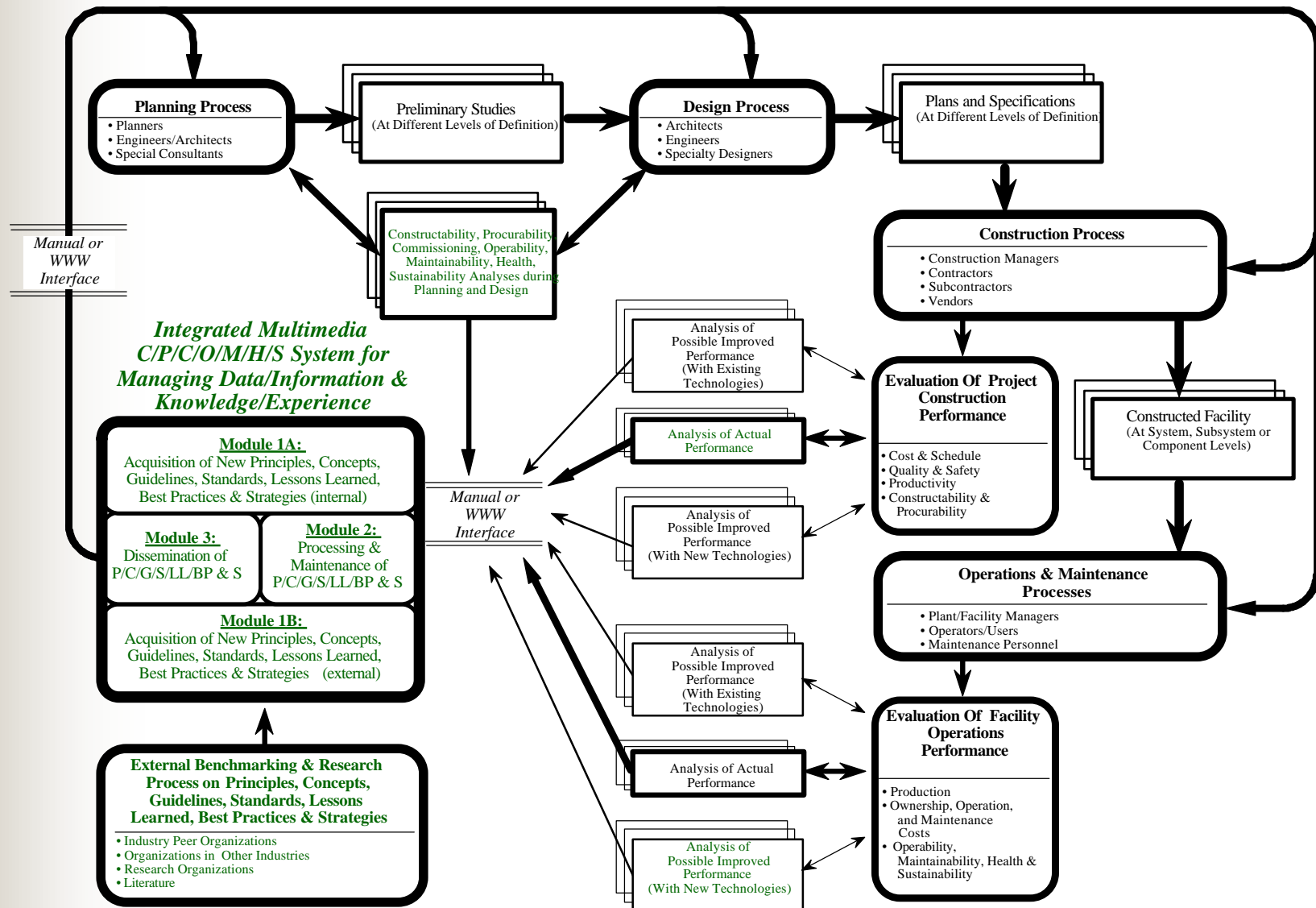
...to Minimum Waste Levels

- Increased labor productivity
- Reduced production throughput times
- Reduced inventories in the system
- Reduced time-to-market of new products
- Reduced errors reaching the customers
- Reduced scrap in the production process
- Reduced job-related injuries
- Wider variety of products at a very modest additional cost
- And all of this, with modest capital investments...

From no institutional memory within our enterprises...



...to a Learning Organization environment





Is all this hard to imagine...?

Impossible to achieve...?

**Not really, but it will require
some level of change in:**

In our *Decisions...*

In our *Choices...*

In our *Actions...*

In our *Paradigms...*



The fifth thing that works is:

(5) Just do it...

This means, start educating and training all stakeholders, start using existing tools, start sharing best practices, lessons learned, and case studies...



**This last point can be the focus of many
more hours of discussion...**



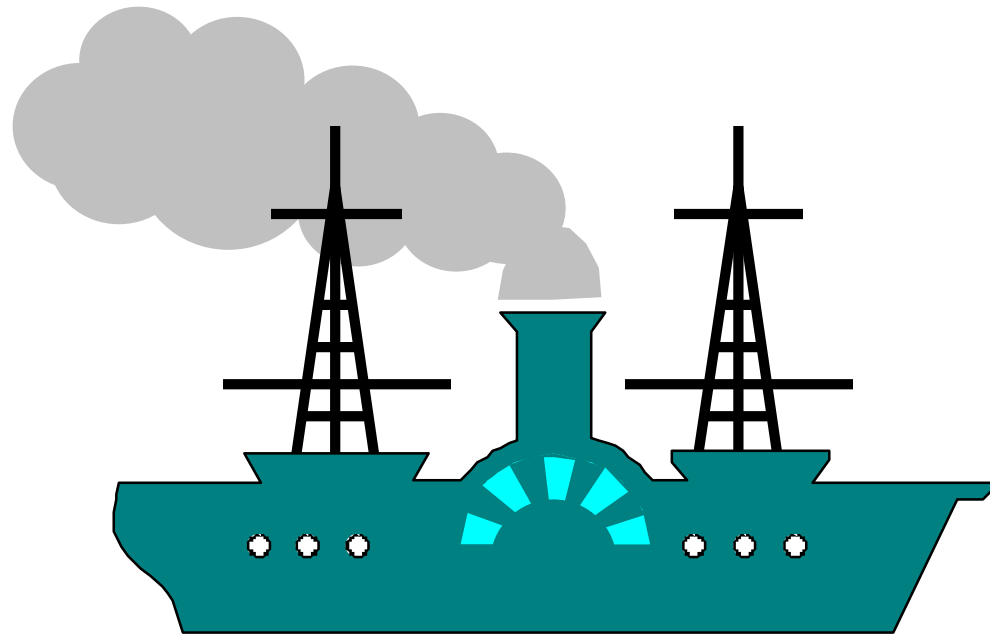
**So, let me leave you with these
thoughts...**



Reflections

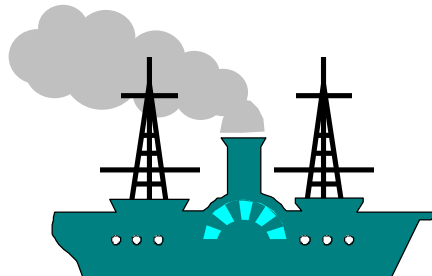
- Timely opportunity for the A/E/C industry to take a proactive lead in implementing Sustainability
- Anchor implementation efforts in an understanding of the context, the inhibitors, and the enablers in both education and research
- Remember, Sustainability can be implemented:
 - one decision at a time
 - one choice at a time
 - one action at a time
 - one paradigm at a time
 - one product or process at a time
 - phase by phase in a product's or a project's life cycle
 - one project at a time
 - one enterprise at a time
 - in a gradual shift to a sustainable future.....

Let me conclude with a short story of an impressive naval fleet that encounters a small light approaching them directly in a dark, stormy night...

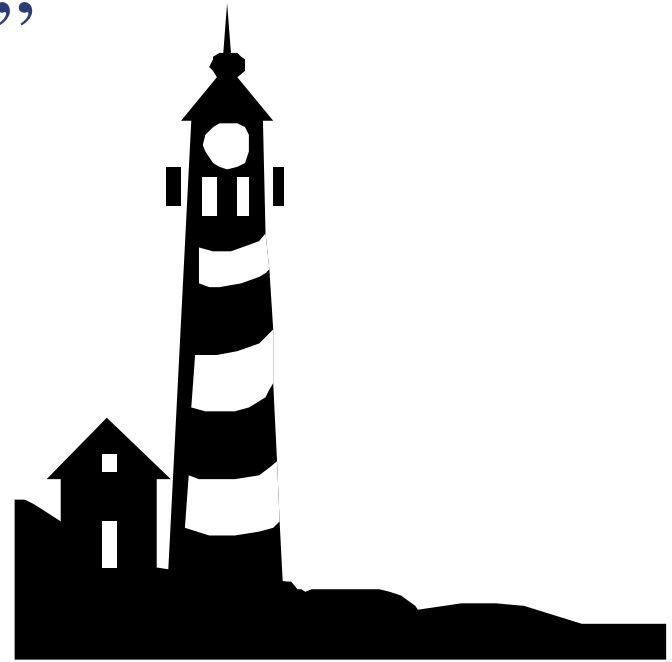
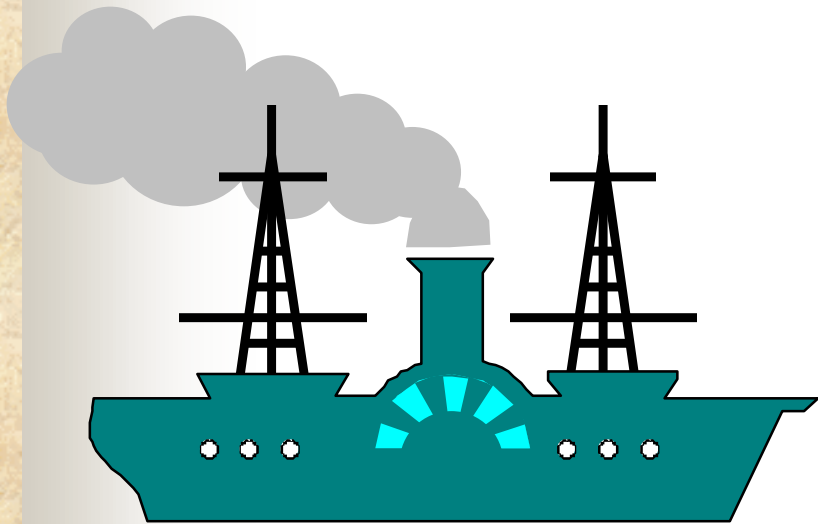


The Exchange...


- “ I am Admiral Jones from the U.S. Navy. Identify yourself, and move 5 degrees south.”
- “ I am Bob Smith, and no, I won’t move... I suggest you move 5 degrees north.”
- “You do not understand Son, I am Admiral Jones from the U.S. Navy, and I have enough ships and firepower to blow you out of the water. I suggest you move immediately 5 degrees south...”
- “You do not understand Sir. I am not moving anywhere. I suggest you move 5 degrees north....”



“You see Sir, I am just the lighthouse operator...”



“Your call...”



So, to anyone in the A/E/C Industry who believes that they will avoid having anything to do with sustainability...

... all I can say is...

...your call...



Thank you...



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Any Questions...?